



***PT TUNAS BARU LAMPUNG Tbk  
AND ITS SUBSIDIARIES***

CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE NINE MONTHS PERIOD ENDED  
SEPTEMBER 30<sup>TH</sup>, 2010 AND 2009

**PT TUNAS BARU LAMPUNG Tbk DAN ITS SUBSIDIARIES**  
**Table Of Contents**

---

	<b>Page</b>
<b>CONSOLIDATED FINANCIAL STATEMENTS – For the nine months period ended September 30<sup>th</sup>, 2010 and 2009.</b>	
Consolidated Balance Sheets	i - ii
Consolidated Statements of Income	iii
Consolidated Statements of Changes in Equity	iv
Consolidated Statements of Cash Flows	v
Notes to Consolidated Financial Statements	1 - 42

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**SEPTEMBER 30, 2010 AND 2009**

	<b>Notes</b>	<b>2010</b> <i>Rp '000</i>	<b>2009</b> <i>Rp '000</i>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	2c,f, 3,& 27	108,311,915	154,374,549
Trade accounts receivable			
Related parties	2d,g,4,24 & 26	161,916,979	153,532,714
Third parties	2d,g & 4	24,065,605	64,988,621
Other accounts receivable -net		7,359,410	4,307,253
Inventories - net of allowance for decline in value and inventory obsolescence of Rp. 1,114,709 thousand in 2010 and 960.212 thousand in 2009	2h & 5	476,053,443	381,185,186
Advances	2c	386,125,047	279,510,620
Prepaid taxes		15,934,203	90,078,008
Prepaid expenses	2i	6,490,782	3,869,744
<b>Total Current Assets</b>		<b>1,186,257,384</b>	<b>1,131,846,695</b>
<b>NONCURRENT ASSETS</b>			
Due from related parties	2d,g,6 & 24	8,168,457	1,163,069
Due from plasma	2j & 26	-	10,051,505
Deferred tax assets	2w & 22	5,162,327	2,765,507
Other Long Term Investment	2k & 7	10,000,000	-
Real estate assets	2l,r,8, & 26	20,859,390	21,215,476
Plantation			
Matured Plantation - net of accumulated depreciation of Rp 137,734,444 thousand in 2010 and Rp 139,583,481 thousand in 2009	2m,r & 9	546,222,828	286,589,360
Immatured Plantation	2m,r, t & 9	254,926,301	427,724,680
Property, plant and equipment - net of accumulated depreciation of Rp 649,433,113 thousand in 2010 and Rp 542,330,958 thousand in 2009	2n,r & 10	1,125,162,423	944,855,105
Property for lease - net of accumulated depreciation of Rp 9,608,080 thousand in 2010 and Rp 8,043,356 thousand in 2009	2d,n,r & 11	15,406,641	14,131,356
Property not used in operations	2n & 2r	4,745,025	4,745,025
Other Deferred charges	2o	34,346,369	12,980,967
<b>Total Noncurrent Assets</b>		<b>2,024,999,761</b>	<b>1,726,222,050</b>
<b>TOTAL ASSETS</b>		<b>3,211,257,145</b>	<b>2,858,068,744</b>

*See accompanying notes to consolidated financial statements  
which are an integral part of the consolidated financial statements.*

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**SEPTEMBER 30, 2010 AND 2009**

	<u>Notes</u>	<u>2010</u> <i>Rp '000</i>	<u>2009</u> <i>Rp '000</i>
<b>LIABILITIES AND EQUITY</b>			
<b>CURRENT LIABILITIES</b>			
Trade accounts payable	11		
Third Parties		183,585,289	163,194,867
Taxes payable	2w & 13	39,557,163	26,030,398
Accrued expenses	2e & s	17,441,517	11,689,121
Short Term Bank loans	2c & 14, 27	524,978,361	172,273,826
Advanced received	2c, d, r, & 15, 27	217,692,762	479,912,233
Current portion of long-term liabilities :			
Bank loans	2c & 17, 27	47,004,852	129,942,817
Finance Lease Liabilities	2n	13,852,717	12,681,158
Bank loans - Power Plant	2c & 16, 27	13,286,600	11,532,898
Other Payable		5,527,200	-
Other current liabilities		4,173,400	5,735,999
<b>Total Current Liabilities</b>		<b>1,067,099,862</b>	<b>1,012,993,317</b>
<b>NONCURRENT LIABILITIES</b>			
Due to related parties	2d,6 & 24	-	1,943,917
Due to Plasma - net	2j	32,450,053	-
Due to shareholders	2d,24	8,689,265	8,689,265
Defined-benefits post-employment reserve	2u	41,563,063	35,854,350
Deferred tax liabilities	2w & 21	81,844,626	61,866,190
Advances received	2c, d, r, & 15, 27	194,312,839	61,662,405
Long-term liabilities - net of current portion :			
Bank loans	2c, 17, & 27	555,499,923	516,877,829
Finance Lease Liabilities	2n	11,976,746	11,405,940
Bank loans - Power Plant	2c & 16, 27	-	14,413,668
Other Payable	2x	10,831,000	-
Other liabilities		16,392	4,858,059
<b>Total Noncurrent Liabilities</b>		<b>937,183,907</b>	<b>717,571,623</b>
<b>MINORITY INTEREST IN NET ASSETS OF THE SUBSIDIARIES</b>			
		<b>6,460,697</b>	<b>6,017,806</b>
<b>EQUITY</b>			
Capital stock - par value of Rp 125 per share			
Authorized - 6,400,000,000 shares in 2010 and in 2009			
Issued and paid-up - 4.394,491,493 shares in 2010 and 4.170.070.993 shares in 2009	18	549,311,437	521,258,874
Treasury Stock	2p	(5,050,000)	(8,786,688)
Additional paid-in capital - net		216,127,453	156,701,187
Difference in value of restructuring transaction between entities under common control	2v	74,487	74,487
Retained earnings			
Appropriated	23	4,500,000	3,500,000
Unappropriated		435,549,303	448,738,138
<b>Total Equity</b>		<b>1,200,512,680</b>	<b>1,121,485,998</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>3,211,257,145</b>	<b>2,858,068,744</b>

See accompanying notes to consolidated financial statements which are an integral part of the consolidated financial statements.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2010 AND 2009**

	<u>Notes</u>	<u>2010</u> <i>Rp '000</i>	<u>2009</u> <i>Rp '000</i>
NET SALES	2d, s, 19, & 25	1,925,922,854	2,113,673,032
COST OF GOODS SOLD	2d, s, 20	1,603,128,567	1,768,095,419
<b>GROSS PROFIT</b>		<b>322,794,287</b>	<b>345,577,613</b>
<b>OPERATING EXPENSES</b>			
Selling	2s & 21	88,436,763	72,449,302
General and administrative	2d,u, 11 & 21	78,270,916	63,518,405
<b>Total Operating Expenses</b>		<b>166,707,679</b>	<b>135,967,707</b>
<b>INCOME FROM OPERATIONS</b>		<b>156,086,608</b>	<b>209,609,906</b>
<b>OTHER INCOME (CHARGES)</b>			
Gain on foreign exchange - net	2s	63,813,110	124,392,223
Interest income	2 y, & 27	2,099,309	8,384,940
Interest expense and financial charges	2c,x,14,16,& 27	(55,549,169)	(62,194,585)
Others - net	2d & 2s	(466,960)	12,887,903
<b>Other Income - Net</b>		<b>9,896,290</b>	<b>83,470,481</b>
<b>INCOME BEFORE TAX</b>		<b>165,982,899</b>	<b>293,080,387</b>
<b>TAX EXPENSE</b>			
Current Tax	2w, 22	(20,528,051)	(37,933,035)
Deferred Tax	2w, 22	(20,518,008)	(20,572,290)
<b>TAX EXPENSES</b>		<b>(41,046,059)</b>	<b>(58,505,325)</b>
<b>INCOME BEFORE MINORITY INTEREST IN NET PROFIT OF SUBSIDIARIES</b>	2b	<b>124,936,840</b>	<b>234,575,062</b>
MINORITY INTEREST IN NET PROFIT OF THE SUBSIDIARIES	2w	(896,134)	(1,210,138)
<b>NET INCOME</b>		<b>124,040,706</b>	<b>233,364,925</b>
BASIC EARNINGS PER SHARE (in full Rupiah)		28	56

*See accompanying notes to consolidated financial statements which are an integral part of the consolidated financial statements.*

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2010 AND 2009**

	Capital Stock <i>Rp' 000</i>	Treasury Stocks	Additional Paid - in Capital <i>Rp' 000</i>	Difference in value of restructuring transactions under common control <i>Rp' 000</i>	Retained Earnings		Total Equity <i>Rp' 000</i>
					Appropriated <i>Rp' 000</i>	Unappropriated <i>Rp' 000</i>	
Balance as of January 1, 2009	521,257,937	(8,380,438)	156,947,343	74,487	3,500,000	215,373,213	888,772,542
Net income of January - September 30, 2009	-	-	-	-	-	233,364,925	233,364,925
Treasury Stocks	-	(406,250)	-	-	-	-	(406,250)
Additional Paid-up Capital from the conversion of warrants	937	-	-	-	-	-	937
Excess of acquisition cost of treasury Stocks over par value	-	-	(246,156)	-	-	-	(246,156)
<b>Balance as of September 30, 2009</b>	<b>521,258,874</b>	<b>(8,786,688)</b>	<b>156,701,188</b>	<b>74,487</b>	<b>3,500,000</b>	<b>448,738,138</b>	<b>1,121,485,998</b>
Net Income of October 1 - December 31, 2009	-	-	-	-	-	(95,120,147)	(95,120,147)
Appropriation for general reserve	-	-	-	-	500,000	(500,000)	-
Treasury Stocks	-	-	-	-	-	-	-
Additional Paid-up Capital from the conversion of warrants	85,438	-	-	-	-	-	85,438
Cash Dividends	-	-	-	-	-	(32,803,688)	(32,803,688)
Excess of acquisition cost of treasury stocks over par value	-	-	-	-	-	-	-
<b>Balance as of December 31, 2009</b>	<b>521,344,312</b>	<b>(8,786,688)</b>	<b>156,701,188</b>	<b>74,487</b>	<b>4,000,000</b>	<b>320,314,303</b>	<b>993,647,602</b>
Net Income of January 1 - September 30, 2010	-	-	-	-	-	124,040,706	124,040,706
Appropriation for general reserve	-	-	-	-	500,000	(500,000)	-
Additional Paid-up Capital from the conversion of warrants	2,967,126	-	-	-	-	-	2,967,126
Additional Capital from the conversion of payables	25,000,000	-	50,200,000	-	-	-	75,200,000
Cash Dividends	-	-	-	-	-	(8,305,706)	(8,305,706)
Excess of acquisition cost of treasury stocks over par value	-	-	9,226,265	-	-	-	9,226,265
Sales of treasury Stocks	-	3,736,688	-	-	-	-	3,736,688
<b>Balance as of September 30, 2010</b>	<b>549,311,437</b>	<b>(5,050,000)</b>	<b>216,127,453</b>	<b>74,487</b>	<b>4,500,000</b>	<b>435,549,303</b>	<b>1,200,512,680</b>

See accompanying notes to consolidated financial statements

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash receipts from customers	2,051,995,729	1,982,221,090
Cash payments to suppliers, employees and others	(1,821,483,932)	(1,895,872,165)
Payment of income tax	(29,207,681)	(16,420,696)
<b>Net Cash Provided (used for) by Operating Activities</b>	<b><u>201,304,116</u></b>	<b><u>69,928,229</u></b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisition of property, plant and equipment	(194,160,737)	(77,020,413)
Acquisitions of Plantations	(96,630,178)	(78,040,879)
Acquisitions of Properties for lease	(2,832,469)	(378,145)
Receipts from due from plasma	10,455,861	24,936,527
Receipts from related parties	2,880,618	4,548,307
<b>Net Cash (Used in) provided Investing Activities</b>	<b><u>(280,286,904)</u></b>	<b><u>(125,954,603)</u></b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Additional of short-term bank loans	4,868,869,535	2,314,333,687
Payment of short-term bank loans	(4,715,073,645)	(2,310,681,484)
Payment of long-term bank loans	(505,508,801)	(87,002,953)
Additional of long-term bank loans	497,323,123	4,873,994
Payment of lease liabilities	(11,866,176)	(10,222,253)
Purchase of other long-term investment	(10,000,000)	-
Payment (additional) of other deferred charges	(15,856,713)	4,044,101
Proceeds from Warrant Series I	2,967,126	938
Payment from reacquisition of treasury stocks	-	(652,406)
Proceeds from sales of treasury stocks	12,962,953	
Payments of Cash Dividends	(8,305,706)	-
Payment of interest and financial charges	(55,549,169)	(62,194,585)
<b>Net Cash Used in Financing Activities</b>	<b><u>59,962,526</u></b>	<b><u>(147,500,962)</u></b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b><u>(19,020,262)</u></b>	<b><u>(203,527,337)</u></b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b><u>127,332,177</u></b>	<b><u>357,901,885</u></b>
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b><u>108,311,915</u></b>	<b><u>154,374,549</u></b>

*See accompanying notes to consolidated financial statements which are an integral part of the consolidated financial statements.*

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**

---

**1. GENERAL**

**a. Establishment and General Information**

PT Tunas Baru Lampung Tbk ("the Company") was established by virtue of Notarial Deed No. 23 dated December 22, 1973 of Halim Kurniawan, S.H., notary public in Teluk Betung. The Deed of Establishment was approved by the Minister of Justice of the Republic of Indonesia in his Decision Letter No. Y.A.5/233/25 dated July 10, 1975, and was published in the State Gazette of the Republic of Indonesia No. 44 dated June 1, 1999, Supplement No. 3194. The Company's Articles of Association have been amended several times, most recently has been amended with Deed of Stockholders' Meeting No. 21 dated May 25, 2010, of Mrs. Kartuti Suntana Sastraprawira, S.H., notary public in Jakarta, concerning the issuance of stocks with Right Issue Without Pre-emptive Right. The latest amendments above were approved by the Minister of Law and Human Rights of the Republic of Indonesia in his Decision Letter No. AHU-0048630.AH.01.09 Tahun 2010 dated June 28, 2010.

In accordance with article 3 of the Company's Articles of Association, the scope of its activities is mainly to engage in plantation, agriculture and manufacturing, as well as exportation and importation. Currently, the Company is engaged mainly in manufacturing palm cooking oil, coconut cooking oil, crude coconut oil, crude palm oil (CPO) and soap, and in palm and hybrid plantations. The Company started producing CPO in September 1995 and cooking oil in October 1996. The Company's products are marketed in both domestic and international markets.

The Company is domiciled in Jakarta, with head office located at Wisma Budi, Jl. H.R. Rasuna Said Kav. C-6, Jakarta. Its factories are located at Lampung, Surabaya, Tangerang, Palembang and Kuala Enok, while its plantations are located in Terbanggi Besar – Central Lampung, Banyuasin – South Sumatera, while the plantations of the subsidiaries are located at Central Lampung, North Lampung, Palembang and West Kalimantan,

The Company is under the business groups of Sungai Budi. As of September 30, 2010 and 2009, based on Notarial Deed No. 21 dated May 25, 2010 and No. 5 dated January 9, 2009 of Mrs. Kartuti Suntana S., S.H., notary public in Jakarta, The Company's management consisted of the following:

President Commissioner	:	Santoso Winata
Commissioner	:	Oey Albert
Independent Commissioner	:	Richtter Pane
President Director	:	Widarto
Deputy President Director	:	Sudarmo Tasmin
Directors	:	Djunaidi Nur Winoto Prajitno Oey Alfred

The Company has established an Audit Committee which is composed of the following:

Chairman	:	Richtter Pane
Members	:	Sukanda Wiradinata Frencky Susanto



**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**b. Public Offering of Shares and Bonds Issuance of the Company**

On December 31, 1999, the Company obtained the Notice of Effectivity from the Chairman of the Capital Market Supervisory Agency (Bapepam) [currently the Capital Market and Financial Institutions Supervisory Agency (Bapepam-LK)] in his letter No. S-2735/PM/1999 for the Company's initial public offering of 140,385,000 shares with a par value of Rp 500 per share.

Through Letter No. 033/BP/CS/V/2006 dated June 1, 2006, the Company filed for the Notice of Listing to the Capital Market and Financial Institutions Supervisory Agency (Bapepam-LK) in relation with its plan to conduct Limited Public Offering I to Stockholders or Rights Issue, for 3,230,774,400 common shares (the "shares") with a par value of Rp 125 per share, with Series I Warrants attached and subscription price of Rp 125 per share.

Every holder of 3 shares has the right to purchase 6 new shares, wherein for every 6 new shares, one Series I Warrant is attached, free of charge. The total Series I Warrants of 538,462,400 which have a term of 5 years were issued as incentives to stockholders to purchase one new share at a par value of Rp 125 per share, with exercise price of Rp 125 per share, which can be exercised from January 15, 2007 until July 13, 2011.

This Rights Issue I was approved by the stockholders in their Extraordinary Stockholders' Meeting held on June 29, 2006, which resolutions were documented in Notarial Deed No. 27 of Mrs. Kartuti Suntana Sastraprawira, S.H., notary public in Jakarta. The Company received the Notice of Effectivity from Bapepam-LK through its Decision Letter No. S-790/BL/2006 dated June 28, 2006 for the Rights Issue I. The total proceeds from the Rights Issue I which amounted to Rp 313,602,356 thousand (for 2,508,818,846 shares) were received by the Company in July 2006.

As of September 30, 2010, all of the Company's shares totaling to 4,394,491,493, shares, with a par value of Rp 125 per share, were listed in the Indonesia Stock Exchange.

**c. Consolidated Subsidiaries**

The Company has ownership interest of more than 50% in the following subsidiaries:

<i>Subsidiary</i>	<i>Domicile</i>	<i>Nature of Business</i>	<i>Percentage of Ownership</i>	<i>Year of Incorporation</i>
<i>Direct Ownership</i>				
PT Bangun Nusa Indah Lampung (BNIL)	Lampung	Palm Plantations	99.99%	1997
PT Bumi Sentosa Abadi (BSA)	Lampung	Palm Plantation	99.97%	1996
PT Budi Dwiyasa Perkasa (BDP)	Lampung	Palm Plantation	99.99%	1999
PT Budinusa Ciptawahana (BNCW)	Lampung	Palm Plantation and horticulture	98.00%	2002
PT Adikarya Gemilang (AKG)	Lampung	Pineapple Plantation	98.33%	1999
PT Bangun Tatalampung Asri (BTLA)	Lampung	Palm Plantation and real estate	99.71%	2000
PT Agro Bumi Mas ( ABM )	Lampung	Manufacturing of crude palm oil	90.00%	2003
PT Mulya Mandra Mukti (MMM)	Jakarta	Palm Plantation	86.98%	2007
<i>Indirect Ownership</i>				
PT Bumi Perkasa Gemilang (BPG)	Kalimantan Barat	Palm Plantation	73.93%	2003
PT Abadi Mulia Sentosa (AMS)	Lampung	Palm Plantation	60.88%	2005

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

The plantations of the Company are located at Central Lampung, North Lampung, Palembang and West Kalimantan with total area of approximately 100.3 thousand hectares. The planted area is approximately 51.3 thousand hectares.

Currently, all of the subsidiaries' palm crops are sold to the Company.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING AND FINANCIAL REPORTING POLICIES**

**a. Basis of Consolidated Financial Statement Preparation and Measurement.**

The consolidated financial statements have been prepared using accounting principles and reporting practices generally accepted in Indonesia such as the Statements of Financial Accounting Standards (PSAK) and the regulations of the Capital Market and Financial Institutions Supervisory Agency (Bapepam-LK) No. VIII.G.7 dated March 13, 2000 and Circular Letter of the Capital Market and Financial Institutions Supervisory Agency No. SE-02/PM/2002 Appendix 13 dated December 27, 2002. Such consolidated financial statements are an English translation of the Company and its subsidiaries' statutory report in Indonesia, and are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and reporting practices generally accepted in other countries and jurisdictions.

The measurement basis used is the historical cost, except for certain accounts which are measured on the bases described in the related accounting policies, such as inventories, real estate assets and property not used in operations which are stated at the lower of cost and net realizable value. The consolidated financial statements, except for the consolidated statements of cash flows, are prepared under the accrual basis of accounting.

The consolidated statements of cash flows are prepared using the direct method with classifications of cash flows into operating, investing and financing activities.

The reporting currency used in the preparation of the consolidated financial statements is the Indonesian Rupiah (Rp). Unless otherwise stated, all figures presented in the consolidated financial statements are stated in thousands of Rupiah

**b. Principles of Consolidation and Accounting for Business Combination**

The consolidated financial statements include the financial statements of the Company and its subsidiaries, wherein the Company has direct or indirect ownership interest of more than 50% of the voting rights of the subsidiary's capital stock, or is able to govern the financial and operating policies of an enterprise so as to benefit from its activities. A subsidiary is excluded from consolidation when the control in such subsidiary is intended to be temporary because the subsidiary is acquired and held exclusively with a view to its subsequent disposal in the near future; or when the subsidiary operates under long term restrictions which significantly impair its ability to transfer funds to the Company.

When an entity either began or ceased to be controlled during the year, the results of operations of that entity are included in the consolidated financial statements only from the date that the control commenced up to the date that the control ceased.

Intercompany balances and transactions, including unrealized gains or losses on intercompany transactions, are eliminated to reflect the financial position and the results of operations of the Company and its subsidiaries as one business entity.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

The consolidated financial statements are prepared using uniform accounting policies for like transactions and events in similar circumstances. If a subsidiary's financial statements are prepared using accounting policies other than those adopted in the consolidated financial statements, appropriate adjustments are made to the subsidiary's financial statements.

Minority interest represents the minority stockholders' proportionate share in the net income and equity of the subsidiaries which are not wholly owned, which is presented based on the percentage of ownership of the minority stockholders in the subsidiaries

The losses applicable to the minority stockholders in consolidated subsidiaries may exceed the minority stockholders' interest in the net assets of the subsidiaries. The excess, and any further losses applicable to the minority are charged against the majority interest, except to the extent that the minority has a binding obligation to, and is able to, absorb such losses and the minority stockholders can settle their obligations. If the subsidiary subsequently reported profits, such profits are allocated to the majority stockholders up to the amount of the minority stockholders' share in losses previously absorbed by the majority which have been recovered.

Acquisition of subsidiaries from third parties is accounted for using the purchase method in accordance with PSAK No. 22 "Accounting for Business Combinations". Under the purchase method, the excess of the acquisition cost over the fair values of the identifiable net assets acquired at the date of acquisition is recognized as goodwill. Assets and liabilities acquired are recognized separately as at date of acquisition when it is probable that any associated future economic benefits will flow to or from the acquirer; and a reliable measure is available of their cost or fair value. On other hand, when the cost of the acquisition is less than the acquirer's interest in the fair values of the net identifiable assets acquired as at the date of the transaction, the fair values of the acquired nonmonetary assets are reduced proportionately until all the excess are eliminated. The remaining excess is recognized as "Negative goodwill" and amortized on a straight-line method over twenty (20) years.

**c. Foreign Currency Transactions and Balances**

The books of accounts of the Company and its subsidiaries are maintained in Rupiah. Transactions during the year involving foreign currencies are recorded at the rates of exchange prevailing at the time the transactions are made. At balance sheet date, monetary assets and liabilities denominated in foreign currencies are adjusted to reflect the rates of exchange prevailing at that date as published by Bank Indonesia. Majority of the balances and transaction in foreign currencies are denominated in the United States Dollar. The resulting gains or losses are credited or charged to current operations.

**d. Transaction with Related Parties**

Related parties consist of the following:

- 1) Companies that, through one or more intermediaries, control or are controlled by, or are under common control with, the Company (including holding companies, subsidiaries, and fellow subsidiaries);
- 2) Associated companies.
- 3) Individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company, and close family members of such individuals (close family members are those who can influence or can be influenced by such individuals in their transaction with the Company );

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

- 4) Key management personnel, that is, those persons having authority and responsibility for planning, directing, and controlling the activities of the Company, including commissioners, directors and managers of the Company and close family members of such individuals; and
- 5) Companies in which a substantial interest in the voting power is owned, directly or indirectly, by any person described in (3) or (4) or over which such person is able to exercise significant influence. These included companies owned by commissioners, directors or major stockholders of the Company, and companies that have a common member of key management with that of the Company.

All transaction with related parties, whether or not done under similar terms and conditions as those done with third parties are disclosed in the consolidated financial statements.

**e. Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in Indonesia requires management to make estimates and assumption that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**f. Cash and Cash Equivalents**

Cash consists of cash on hand and cash in banks.

Cash equivalents consist of time deposit on call and Negotiable Certificates of Deposits (NCD). These cash equivalents are short-term, highly liquid investment that are readily convertible to known amounts of cash with original matures of three months or less from the date of placements, and which are not used as collateral and are not restricted.

NCD'S with maturity less than three months are stated at its nominal amount net of unamortized interest received in advance. Such interest received in advance will be amortized over the period of the NCD's.

**g. Account Receivable**

Accounts receivable are stated at net realized value, after providing an allowance for doubtful accounts. Accounts receivable deemed uncollectible are written off.

An allowance for doubtful account is provided based on management's evaluation of the collectability of the individual receivable accounts at the end of the year.

**h. Inventories**

Inventories are stated at cost or net realizable value, whichever is lower. Cost is determined using the moving average method. Net realizable value is the estimated selling price in the ordinary course of business, less estimated cost of completion and the estimated cost necessary to make the sale. Allowances for inventory obsolescence and decline in value of the inventories are provided to reduce the carrying value of inventories to their net realizable values.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

**i. Prepaid Expenses**

Prepaid expenses are amortized over their beneficial period using the straight-line method.

**j. Due From (to) Plasma Projects**

Due from (to) plasma project is presented net of funding received from the banks and allowance for doubtful accounts. The allowance for doubtful account is estimated based on management's periodic evaluation of the collectability of the differences between development costs and amount financed by the bank.

**k. Other Long-term Investment**

Other long-term investment presented investment in debt security which classified in held to maturity security. Held to maturity security is presented at initial cost less amortization..

**l. Real Estate Assets**

Real estate assets consist of accumulated cost paid in relation to the construction of building (plaza, kiosks and shophouses) under a Build, Operate and Transfer (BOT) agreement, the term used rights (*hak pakai berjangka*) of which are being sold separately. The remaining units available for sale are stated at cost or net realized value, whichever is lower. Cost is determined using the average cost method based on the saleable area of the units. Net realizable value is the estimated selling prices in the ordinary course of business, less estimated cost of completion and the estimated cost necessary to make the sale.

**m. Plantations**

***Mature Plantations***

Palm and hybrid coconut plantations are considered mature in 4 - 5 years from planting date, while orange plantations are considered mature in 4 years from planting date. First harvest of pineapple plantations can be done at the age of 22 months, while the second harvest can be done at the age of 33 months. Actual maturity depends on vegetative growth and management evaluation.

Palm, hybrid coconut, orange, and pineapple plantations are stated at cost, net of accumulated depreciation. Mature plantations, except for pineapple plantations, are depreciated using the straight – line method, based on the estimated productive lives of the plantations as follow:

	<u>Years</u>
Palm and hybrid coconut plantations	25
Orange plantations	10

Depreciation of pineapple plantations is computed using the following rates:

	<u>Rates</u>
First harvest (plantation age of 22 months)	67%
Second harvest (plantation age of 33 months)	33%

Depreciation expenses of matured plantation is charged to cost of goods sold.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

***Immature Plantations***

Immature plantations are stated at cost which represent accumulated costs incurred on palm, hybrid coconut, orange and pineapple plantations before these mature and produce crops. Such costs include the cost of land preparation, seedlings, fertilization, maintenance, labor, depreciation of property, plant and equipment, interest and other borrowing costs on debts incurred to finance the development of plantations until maturity for as long as the carrying value of such immature plantations do not exceed the lower of replacement cost and recoverable amount.. Immature plantations are not depreciated.

Immature plantations are transferred to mature plantations when these start normal yield.

**n. Property, Plant and Equipment**

– ***Direct acquisitions***

Direct acquisitions of property, plant and equipment, except for land, are stated at cost, less accumulated depreciations and any impairment in value and is not depreciated.

The initial cost of property, plant and equipment consists of its purchase price, including import duties and non-refundable taxes and any directly attributable costs in bringing the property, plant and equipment to its working condition and location for its intended use.

Depreciation expense is allocated proportionately to mature and immature plantations based on their total area. Depreciation expense allocated to mature plantations is charged to cost of goods sold, while depreciation allocated to immature plantations is capitalized.

Expenditures incurred after the property, plant and equipment have been put into operations, such as repairs and maintenance costs, are normally charged to operations in the year such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of the property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. Depreciation is computed on a straight-line basis over the property, plant and equipment's useful lives as follows:

	<u>Years</u>
Buildings and land improvements	20
Machinery	10
Vehicles and heavy equipment	5
Furniture, fixtures and equipment	5

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

When each major inspection is performed, its cost is recognized in the carrying amount of the item of property, plant and equipment as a replacement if the recognition criteria are satisfied. Such major inspection is capitalized and amortized over the next major inspection activity.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

When assets are sold or retired, the cost and related accumulated depreciation and amortization and any impairment loss are eliminated from the accounts.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gains or loss arising from derecognition of property, plant and equipment (calculated as the difference between the net disposal proceeds, if any, and the carrying amount of the item) is included in the consolidated statements of income in the year the item is derecognized.

The asset's residual values, useful lives and depreciations method are reviewed and adjusted if appropriate, at each financial year end.

– ***Construction in Progress***

Construction in progress represents property, plant and equipment under construction which is stated at cost, and is not depreciated. The accumulated costs will be reclassified to the respective property, plant and equipment account and will be depreciated when the construction is substantially complete and the asset is ready for its intended use.

– ***Assets for Lease***

Assets for lease consisting of vessels are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method based on the estimated useful life of the assets of 15 years. Rental income is presented net of all expenses incurred related to the assets for lease, including depreciation expenses, and is shown under the " Other income (Expenses) " account in the consolidated statements of income.

– ***Asset Not Used in Operations***

Assets not used in operations are stated at the lower of carrying value and net realizable value.

Assets not in used in operations are depreciated using the same method and estimated useful lives of directly acquired properties.

- ***Leases***

Leases which transfer to the Company or its subsidiaries (as lessee) substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest in the remaining balance of the liability. Finance charges are charged directly against consolidated statements of income.

Capitalized leased assets are depreciated over the estimated useful life of the asset except if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term, in which case the capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term. Operating lease payments are recognized as an expense in the consolidated statements of income on a straight-line basis over the lease term.

Leases where the Company or its subsidiaries (as lessor) retain substantially all the risks and benefits of the ownership of the asset are classified as operating leases. Initial directs costs incurred in negotiating an operating lease are added to the carrying amount

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

of the leased asset and recognized over the lease term in the same basis as rental income.

Finance lease transactions are treated and recorded as leased assets, included in "Property, plant and equipment", and leased liabilities as "Finance lease liabilities" at the inception of the lease term. The leased assets and lease liabilities under the capital lease method are recorded at the present value of the total lease installment payments plus residual value (option price) to be paid by the lessee at the end of the lease term. During the lease term, each lease payment is allocated and recorded as repayment of the lease liabilities and interest expense thereon based on an interest rate applied to the carrying amount of the related lease liabilities.

Leased assets are depreciated using the same method and estimated useful lives used for directly acquired property, plant and equipment.

**o. Deferred Charges on Landrights**

Deferred charges relating to the legal processing of landrights are amortized using the straight – lines method over the legal terms of the landrights, since the legal term of the landrights is shorter than its economic life. The amortization begins when the legal processing of landrights is substantially complete.

**p. Treasury Stocks**

Treasury stocks are accounted for using the par value method.

Under the par value method, the treasury stock is accounted for at par value as "Treasury Stock" account and presented as a reduction of "Capital Stock" account. If the treasury stock had originally been issued at a price above par value, the "Additional Paid-in Capital" account is debited for the related difference between the par value and the reacquisition cost of the treasury stocks.

**q. Stock Issuance Costs**

Stock issuance cost are deducted from the "Additional paid – in capital" portion of the stocks issued and are not amortized..

**r. Impairment of Assets**

An assessment by management of the assets value is made at each balance sheet date to determine whether there is any indication of impairment of any assets and possible written – down to its recoverable amount whenever events or changes in circumstances indicate that the asset value is impaired.

An impairment loss is recognized only if the carrying amount of an asset exceeds the recoverable amount. An asset's recoverable amount is computed as the higher of the asset's value in use and its net selling price. On the other hand, a reversal of an impairment loss is recognized whenever there is indication that the asset is not impaired anymore.

The amount of impairment loss (reversal of impairment loss) is charged to (credited in) current year's operations.



**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

**s. Revenue and Expense Recognition**

Revenue from local sales are recognized when the goods are delivered to the customers, while revenues from export sales are recognized in accordance with the term of sale.

Revenues from sale of term used rights (*hak pakai berjangka*) on real estate assets such as kiosks and shophouses, as well as plaza, for which the development process is completed, are recognized based on the full accrual method when all of the following conditions are met:

1. The sale is consummated;
2. Sales price is collectible, wherein the total payments made by the buyers are at least 20% of the agreed sales price, and the amount paid cannot be refunded by the buyers;
3. The seller's receivable is not subject to future subordination; and
4. The seller has transferred to the buyer the risks and rewards of ownership in a transaction that is in substance a sale and does not have a substantial continuing involvement with the property.

If any of the above conditions is not met, all payments received from the buyers are recorded as advances received using the deposit method, until all of the conditions are met.

Expenses are recognized when incurred (accrual basis).

**t. Borrowing Cost**

Borrowing cost are interest and exchange difference on foreign currency denominated borrowings and other costs (amortization of discounts/premiums on borrowing, etc.) incurred in connection with the borrowing of funds.

Borrowing cost are recognized as an expenses in the period in which they are incurred, except for those borrowing costs which are directly attributable to the development of immature plantations which are capitalized to immature plantation.

If the borrowing is specifically used for the purpose of acquiring a qualifying assets, the total borrowing cost eligible for capitalization are all borrowing cost incurred on that borrowing during the period, less any interest earned from temporary investment on the unused borrowings.

Capitalization of borrowing cost as part of the acquisition cost of an asset commence when expenditure for the asset are being incurred; borrowing costs are being incurred; and activities that are necessary to prepare the construction or the production of the qualifying asset are in progress.

Capitalization of borrowing cost are suspended, if during extended periods the active development or production of the qualifying asset is interrupted, while capitalization of borrowing cost cease when all the activities necessary to acquire, build or produce the qualifying asset for its intended use or sale are substantially complete.

**u. Employee Benefits**

***Short-term employee benefits***

Short-term employee benefits are in form of wages, salaries, and social security (*Jamsostek*) contribution. Short – term employee benefits are recognized at its undiscounted

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

amount as a liability, after deducting any amount already paid, in the consolidated balance sheets and as an expense in the consolidated statements of income.

***Post-employment benefits***

Post-employment benefits are unfunded defined-benefit plans which amounts are determined based on years of services and salaries of the employees at the time of pension. The actuarial valuation method used to determine the present value of defined-benefit reserve, related current service cost and past service cost is the Projected Unit Credit. Current service costs, interests costs, vested past service cost, and effects of curtailments and settlements (if any) are charged directly to current operations. Past service costs which are not yet vested and actuarial gains or losses for working (active) employees are amortized during the employees' average remaining years of service, until the benefits become vested.

**v. Difference in Value of restructuring Transaction Between Entities Under Common Control**

The difference in value between the transfer price and book value of existing assets, liabilities, shares or other ownership instrument in a restructuring transaction between entities under common control was recorded as "Difference in value of restructuring transaction between entities under common control" account and presented as part of equity in the consolidated balance sheets.

The balances of "Difference in Value of Restructuring Transaction Among Entities Under Common Control" account will be taken to the consolidated statements of income as realized gain or loss as a result of (1) lost of under common control substance, and (2) transfer of the assets, liabilities, equity or other ownership instruments to another party who is not under common control. On the other hand, when there are reciprocal transactions between entities under common control, the existing balance is netted-off with the new transaction, hence creating a new balance for this account.

**w. Income Tax**

Current tax expense is determined based on the taxable income for the year computed using prevailing tax rates.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and the carryforward benefit of unused tax losses (fiscal losses). Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for deductible temporary differences and the carryforward benefit of fiscal losses to the extent that it is probable that taxable income will be available in future periods against which the deductible temporary differences can be utilized and the carryforward benefit of fiscal losses can be applied.

Deferred tax is calculated at the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the consolidated statement of income, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also charged or credited directly to equity.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date and is reduce to the extent that it is no longer probable that sufficient taxable income will be available to allow the benefit of part or all of the deferred tax asset to be utilized. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable income would be available.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

Deferred tax assets and liabilities are offset in the consolidated balance sheet, except if these are for different legal entities, in the same manner the current tax assets and liabilities are presented.

Amendments to tax obligations are recorded when an assessment is received or, if appealed against by the Company and its subsidiaries, when the result of the appeal is determined.

**x. Earnings per Share**

Basic earnings per share is computed by dividing net income by the weighted average number of shares outstanding during the year.

Diluted earnings per share is computed by dividing net income by the weighted average number of shares outstanding during the year as adjusted for the effect of all dilutive potential ordinary shares.

**y. Derivative Instruments and Hedging Activities**

Derivatives are recognized in the consolidated balance sheets at their fair value. Derivatives assets and liabilities are presented at the amount of unrealized gains or losses on derivatives contracts, which the Company has designated upon acquisition as (1) trading instrument, (2) fair value hedge, (3) cash flow hedge and (4) hedge of a net investment in foreign operation. The unrealized gains or losses are computed as the difference between the fair value and contract amount of the derivative instrument at the reporting date. Fair value is determined based on market value, pricing models or quoted prices for instruments with similar characteristics.

Gain or losses on derivative contract is accounted for as follows:

- 1) Gain or losses on a derivative contract not designated as a hedging instrument (or derivative contract that does not qualify as a hedging instrument) is recognized currently in earnings;
- 2) Gain or loss on derivative contract designated and qualifying as a fair value hedging instrument as well as the offsetting gain or loss on the hedged assets or liabilities attributable to the hedged risk is recognized currently in earnings in the same accounting period. Any difference that arises representing the effect of hedge ineffectiveness is recognized currently in earnings;
- 3) The effective portion of the gain or loss on a derivative contract designated and qualifying as a cash flow hedging instrument is reported as a component of other comprehensive income under equity and reclassified into earnings in the same accounting period or periods during which the hedged forecasted transaction affects earnings. The effect of the hedge ineffectiveness is recognized currently in earnings; and;
- 4) Gain or loss on a hedging derivative instrument in a hedge of a net investment in a foreign operation is reported in other comprehensive income as part of the cumulative translation adjustment under equity to the extent it is effective as a hedge.

**z. Segment Information**

Segment information is prepared using the accounting policies adopted for preparing and presenting the consolidated financial statements. The primary segment information is based

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

on business segments, while secondary segment information is based on geographical segments.

A business segment is a distinguishable component an enterprise that is engaged in providing an individual product or service or a group of related products or services, and that is subjected to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of an enterprise that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those components operating in other economic environments.

PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
 SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED  
 (Continued)

3. CASH AND CASH EQUIVALENTS

	2010 <i>Rp '000</i>	2009 <i>Rp '000</i>
Cash on Hand	4,267,267	7,427,889
Cash in Bank		
<i>Rupiah</i>		
Bank Rakyat Indonesia	4,372,297	4,472,675
Bank Mandiri	2,204,133	2,840,836
Bank Danamon	338,496	564,453
Bank CIMB Niaga	337,449	1,103,729
Bank Panin	123,403	116,767
Bank Central Asia	119,285	383,316
Bank Internasional Indonesia	96,172	27,949
Bank Negara Indonesia	42,104	34,129
Citibank	40,946	24,371
Bank Mega	14,529	14,835
Others ( each below Rp 100.000 thousand )	123,627	579,134
Subtotals	7,812,440	10,162,193
<i>U.S. Dollar</i>		
Bank CIMB Niaga	61,090,226	11,531,934
Bank Mandiri	20,206,997	4,997,514
Bank Rakyat Indonesia	9,306,091	10,030,240
Bank Internasional Indonesia	3,013,089	247,308
Citibank	433,385	1,376,418
Standard Chartered Bank	281,215	186,644
Bank Sumitomo	243,657	-
Natixis	190,344	197
Bank Rabobank Internasional Indonesia	148,522	242,264
ABN Amro Bank	118,362	40,952
Bank of Tokyo	57,665	15,021
Bank Central Asia	51,773	11,731
HSBC	46,250	252,782
Bank Danamon	24,045	16,108
Bank Permata	20,587	141,343
DBS Bank	-	99,786
Others ( each below Rp 100.000 thousand )	-	94,225
Subtotals	95,232,208	29,284,467
<i>Total Cash in Bank</i>	103,044,648	39,446,660

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

	<u>2010</u>	<u>2009</u>
	<u>000</u>	<u>000</u>
Deposit on Call		
Rupiah		
pt Bank Argo Niaga	1,000,000	-
PT Bank Mandiri (Persero)., Tbk	-	12,500,000
Jumlah	<u>1,000,000</u>	<u>12,500,000</u>
 Negotiable Certificate of Deposits (NCD)		
Rupiah		
PT Bank Mayapada International Tbk	-	45,000,000
PT Bank Ganesha	-	50,000,000
Net	<u>-</u>	<u>95,000,000</u>
 Total Time Deposits	<u>1,000,000</u>	<u>107,500,000</u>
 TOTAL	<u><u>108,311,915</u></u>	<u><u>154,374,549</u></u>

Average interest rate per annum on time deposits in 2010 are 8,5% and 5.2% - 9.75% in 2009.

PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED  
 (Continued)

4. TRADE ACCOUNTS RECEIVABLE

	2010 <i>Rp '000</i>	2009 <i>Rp '000</i>
a. By Debtor		
Related Party		
PT Sungai Budi	161,916,979	153,532,714
	<u>161,916,979</u>	<u>153,532,714</u>
<b>Third Parties</b>		
<b>Local debtors</b>		
PT Karya Sawit Lestari	1,189,415	790
Harapan Makmur	453,949	-
Sukamto	15,008	-
PT Sampoerna Agro	5,753	-
PT Tania Selatan	4,938	-
PT Sriwijaya Palm Oil	1,263	815,242
<b>Total Local debtors</b>	<u>1,670,326</u>	<u>816,032</u>
<b>Foreign debtors</b>		
Inter United Enterprises Pte., Ltd., Singapore	12,734,158	-
Alfred C. Toepfer International GmbH., German	9,577,822	7,093,457
Shanghai Benefit Friend Trade Co. Ltd., China	83,298	-
Excelis Food Technologi Co Ltd., Nanjing	-	11,599,954
Intercontinental Oil, Singapore	-	4,083,609
Wilmar Trading Pte.,Ltd.,Rotterdam	-	41,395,569
Others ( each below Rp 100.000 thousand)	-	-
<b>Total Foreign debtors</b>	<u>22,395,278</u>	<u>64,172,589</u>
<b>Total Third Parties</b>	<u>24,065,605</u>	<u>64,988,621</u>
<b>Total</b>	<u>185,982,583</u>	<u>218,521,335</u>
b. By Age Category		
01 - 30 days	61,808,174	49,096,749
31 - 60 days	68,110,590	94,841,886
61 - 90 days	56,063,819	74,582,700
<b>Total</b>	<u>185,982,583</u>	<u>218,521,335</u>
c. By Currency		
Rupiah	163,587,305	154,348,746
U.S. Dollar	22,395,278	64,172,589
<b>Total</b>	<u>185,982,583</u>	<u>218,521,335</u>

Management believes that all of the above receivables are collectible thus no allowance for doubtful accounts was provided.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**5. INVENTORIES**

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
Raw Material	324,970,194	191,204,567
Indirect material	61,135,231	124,450,834
Finished Goods	51,133,242	26,754,862
Spare part	33,946,873	25,781,426
Goods in transit	5,012,621	3,521,653
Work in process	969,992	2,669,531
Other inventories	-	7,762,526
Allowance for inventories	<u>(1,114,709)</u>	<u>(960,212)</u>
<b>Net</b>	<u><u>476,053,443</u></u>	<u><u>381,185,186</u></u>

Management believes that the allowances for decline in value and obsolescence of inventories are adequate to cover possible losses on decline in value and obsolescence of inventories, and management believes that the carrying value of inventories represent their net realizable values.

**6. DUE FROM AND DUE TO RELATED PARTIES**

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
<b><i>Accounts receivable</i></b>		
PT Budi Acid Jaya Tbk	8,168,457	925,951
PT Budi Samudra Perkasa	-	237,118
<b>Total</b>	<u><u>8,168,457</u></u>	<u><u>1,163,069</u></u>
<b><i>Accounts payable</i></b>		
CV Bumi Waras	-	1,943,917
<b>Total</b>	<u><u>-</u></u>	<u><u>1,943,917</u></u>

The due from and due to the following related parties resulted mainly from sales and purchases of indirect materials, by products and other operational activities of the Company and its subsidiaries with its related parties (Note 24).

These amount due from and due to related parties are unsecured, non – interest bearing and have no definite repayment terms.

Management believes that the above mentioned due from related parties are fully collectible, thus, no allowance for doubtful accounts was provided.



**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**7. OTHER LONG-TERM INVESTMENT**

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
Bonds- PT. CIMB Niaga Tbk	<u>10,000,000</u>	<u>-</u>
<b>Total</b>	<u><b>10,000,000</b></u>	<u><b>-</b></u>

Debt security PT Bank CIMB Niaga, Tbk represented in Rupiah with fixed interest is 11.3% p.a and paid quarterly. The debt security will matured on July 8, 2017

**8. REAL ESTATE ASSETS**

This account represents the remaining units of term used rights (*hak pakai berjangka*) in buildings under BOT, with details as follows:

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
Kiosks	9,744,231	10,100,316
Plaza	8,882,408	8,882,408
Shophouse	<u>2,232,752</u>	<u>2,232,752</u>
<b>Total</b>	<u><b>20,859,390</b></u>	<u><b>21,215,476</b></u>

Management believes that the carrying value of real estate assets does not exceed the replacement cost or recoverable amount from the sale or use of the assets, and there was no impairment in value of the aforementioned assets.

**9. PLANTATIONS**

***Mature Plantation***

	<b>Changes During 2010</b>			<b>September 30, 2010</b>
	<b>Januari 01, 2010</b>	<b>Additions/ Reclassifications</b>	<b>Deductions</b>	
	<i>Rp. 000</i>	<i>Rp. 000</i>	<i>Rp. 000</i>	<i>Rp. 000</i>
<b>At Cost</b>				
Palm Plantation	345,091,241	321,185,878	-	666,277,119
Hybrid Plantation	21,860,313	-	21,860,313	-
Orange Plantation	13,077,786	17,680,153	13,077,786	17,680,153
<b>Total</b>	<u><b>380,029,340</b></u>	<u><b>338,866,031</b></u>	<u><b>34,938,099</b></u>	<u><b>683,957,272</b></u>
<b>Accumulated Depreciation</b>				
Palm Plantation	116,823,163	19,850,472	-	136,673,635
Hybrid Plantation	6,995,300	434,762	7,430,062	-
Orange Plantation	8,432,614	1,104,402	8,476,207	1,060,809
<b>Total</b>	<u><b>132,251,077</b></u>	<u><b>21,389,636</b></u>	<u><b>15,906,269</b></u>	<u><b>137,734,444</b></u>
<b>Net Book Value</b>	<u><b>247,778,263</b></u>			<u><b>546,222,828</b></u>

PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED  
 (Continued)

	Changes During 2009			September 30, 2009
	Januari 01, 2009	Additions/ Reclassifications	Deductions	
	Rp. 000	Rp. 000	Rp. 000	
<b>At Cost</b>				
Palm Plantation	413,095,055	-	-	413,095,055
Orange Plantation	13,077,786	-	-	13,077,786
<b>Total</b>	<b>426,172,841</b>	<b>-</b>	<b>-</b>	<b>426,172,841</b>
<b>Accumulated Depreciation</b>				
Palm Plantation	121,759,698	9,914,282	-	131,673,980
Orange Plantation	7,124,835	784,667	-	7,909,502
<b>Total</b>	<b>128,884,533</b>	<b>10,698,949</b>	<b>-</b>	<b>139,583,481</b>
<b>Net Book Value</b>	<b>297,288,308</b>			<b>286,589,360</b>

*Immature Plantation*

	Changes During 2010			September 30, 2010
	January 01, 2010	Additions/ Reclassifications	Deductions	
	Rp '000	Rp '000	Rp '000	
<b>At Cost</b>				
Palm Plantation	450,188,519	88,774,641	302,768,647	236,194,513
Orange Plantation	18,248,924	1,866,674	17,543,418	2,572,180
Pineapple Plantation	10,170,745	5,988,863	-	16,159,608
<b>Total</b>	<b>478,608,188</b>	<b>96,630,178</b>	<b>320,312,065</b>	<b>254,926,301</b>

	Changes During 2009			September 30, 2009
	January 01, 2009	Additions/ Reclassifications	Deductions	
	Rp '000	Rp '000	Rp '000	
<b>At Cost</b>				
Palm Plantation	338,995,420	77,279,768	-	416,275,188
Pineapple Plantation	10,688,381	761,111	-	11,449,492
<b>Total</b>	<b>349,683,801</b>	<b>78,040,879</b>	<b>-</b>	<b>427,724,680</b>

PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
 SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED  
 (Continued)

10. PROPERTY, PLANT AND EQUIPMENT

	Changes During 2010			September 30, 2010
	January 01, 2010	Additions	Deductions	
	Rp '000	Rp '000	Rp '000	
<b>At Cost:</b>				
Direct acquisitions				
Land	104,328,068	4,956,477	-	109,284,545
Buildings and land improvements	518,260,868	1,320,986	-	519,581,854
Machinery	534,441,615	253,600	-	534,695,215
Vehicles and heavy equipment	228,933,991	24,802,174	-	253,736,165
Furniture, fixtures and equipment	116,065,213	88,498,081	-	204,563,294
Construction in progress	78,405,043	107,168,983	32,839,564	152,734,462
<b>Total</b>	<b>1,580,434,798</b>	<b>227,000,301</b>	<b>32,839,564</b>	<b>1,774,595,535</b>
<b>Accumulated depreciation:</b>				
Direct acquisitions				
Buildings and land improvement	119,121,453	16,270,765	-	135,392,218
Machinery	219,672,248	23,338,151	-	243,010,399
Vehicles and heavy equipment	152,020,224	9,501,872	-	161,522,096
Furniture, fixtures and equipment	86,444,332	23,064,068	-	109,508,400
<b>Total</b>	<b>577,258,257</b>	<b>72,174,856</b>	<b>-</b>	<b>649,433,113</b>
<b>Net Book Value</b>	<b>1,003,176,541</b>			<b>1,125,162,423</b>

	Changes During 2009			September 30, 2009
	January 01, 2009	Additions	Deductions	
	Rp '000	Rp '000	Rp '000	
<b>At Cost:</b>				
Direct acquisitions				
Land	94,494,855	3,676,413	-	98,171,268
Buildings and land improvements	437,983,331	80,147,805	-	518,131,136
Machinery	471,298,682	867,955	-	472,166,637
Vehicles and heavy equipment	196,704,149	25,268,036	-	221,972,185
Furniture, fixtures and equipment	113,295,425	48,145,710	-	161,441,135
Construction in progress	96,389,208	-	8,108,506	88,280,702
<b>Total</b>	<b>1,410,165,650</b>	<b>158,105,919</b>	<b>8,108,506</b>	<b>1,560,163,063</b>
<b>Accumulated depreciation:</b>				
Direct acquisitions				
Buildings and land improvement	94,354,575	15,945,785	-	110,300,360
Machinery	187,678,352	10,597,735	-	198,276,087
Vehicles and heavy equipment	121,980,581	17,170,074	-	139,150,655
Furniture, fixtures and equipment	69,747,205	24,856,651	-	94,603,856
<b>Total</b>	<b>473,760,713</b>	<b>68,570,245</b>	<b>-</b>	<b>542,330,958</b>
<b>Net Book Value</b>	<b>936,404,937</b>			<b>1,017,832,105</b>

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**11. PROPERTY FOR LEASE**

This account represents the net book value of the Company's vessels consisting of a barge and a tug boat for lease, as follows:

	<u>2010</u> <i>Rp '000</i>	<u>2009</u> <i>Rp '000</i>
Cost	25,014,721	22,174,712
Accumulated depreciation	<u>(9,608,079)</u>	<u>(8,043,356)</u>
<b>Net Book Value</b>	<u><u>15,406,641</u></u>	<u><u>14,131,356</u></u>

The Company appointed PT Budi Samudra Perkasa (BSP), a related party, to operate the vessels for 3 years (Note 24). Based on the Cooperation Agreements, BSP is entitled to all freight income generated by the vessels but should pay an annual compensation to the Company with details as follows:

- a. Based on Cooperation Agreement for period August 2, 2007 – August 8, 2010 and has been extended until August 8, 2013, annual compensation amounts to Rp 600,000 thousand for the tug boat and barge.
- b. Based on Cooperation Agreement for period August 2, 2006 – August 4, 2009 and has been extended until August 4, 2012, annual compensation amounts to Rp 350,000 thousand for the barge.
- c. Based on Cooperation Agreement for period January 2, 2008 – December 31, 2010, annual compensation amounts to Rp 2,050,000 thousand for the tug boat and barge.

As of September 30, 2010 and 2009, the properties for lease are insured with PT Asuransi Jasa Indonesia, a third party, against total loss for a sum of Rp 26,500,000 thousand.

Management believes that the insurance coverage is adequate to cover possible losses that might arise from such risks on the properties for lease insured. Management believes that there is no impairment in value of the aforementioned assets as of September 30, 2010 and 2009.

**12. TRADE ACCOUNTS PAYABLE**

	<u>2010</u> <i>Rp '000</i>	<u>2009</u> <i>Rp '000</i>
<b>a. By creditor</b>		
Third parties - Local suppliers	<u>183,585,289</u>	<u>163,194,867</u>
Total	<u><u>183,585,289</u></u>	<u><u>163,194,867</u></u>
<b>b. By Currency</b>		
Rupiah	<u>183,585,289</u>	<u>163,194,867</u>
Total	<u><u>183,585,289</u></u>	<u><u>163,194,867</u></u>

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

This account consists of the Company and its subsidiaries' payable to third party local suppliers in relation to the purchases of materials needed for production.

**13. TAXES PAYABLE**

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
Income taxes		
Article 29	4,358,128	22,088,855
Article 23	2,798,638	2,294,277
Article 25	1,862,650	1,415,001
Article 21	352,548	232,264
Value added tax	<u>30,185,199</u>	-
Total	<u><u>39,557,163</u></u>	<u><u>26,030,398</u></u>

The filing of tax return is based on the Company and its subsidiaries' own calculation of tax liabilities (self – assessment). The tax authorities may conduct a tax audit on the Company and its subsidiaries for a period of up to ten years after the tax becomes due.

**14. SHORT-TERM BANK LOANS**

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
<b><i>Working capital credit facilities</i></b>		
<b><i>Rupiah</i></b>		
Bank Rakyat Indonesia	69,730,662	68,133,197
Bank Mandiri	31,793,846	25,924,870
<b>Subtotal</b>	<u><b>101,524,508</b></u>	<u><b>94,058,067</b></u>
<b><i>U.S. Dollar</i></b>		
Bank Natixis		63,875,238
(Nil in 2010 dan US\$ 6,598 thousand in 2009)	-	
Bank Internasional Indonesia	80,316,000	-
(US\$ 9,000 thousand in 2010 dan Nil in 2009)		
Bank CIMB Niaga	249,872,000	-
(US\$ 28,000 in 2010 and nil in 2009)		
Bank Mandiri	93,265,853	14,340,521
(US\$ 10,451 thousand in 2010 and US\$ 1.481 thousand in 2009)		
<b>Subtotal</b>	<u><b>423,453,853</b></u>	<u><b>78,215,759</b></u>
<b>Total</b>	<u><u><b>524,978,361</b></u></u>	<u><u><b>172,273,826</b></u></u>
<b>Interest rates per annum during the year</b>		
Rupiah	11% - 13.5%	12,5% - 13%
U.S. Dollar	7%%	8,5%

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

**Bank Mandiri**

The loan facilities received by Company from Bank Mandiri consist of working capital loans with maximum amount of Rp 34,800,000 thousand and US\$ 1,575 thousand. On March 31, 2009, Bank Mandiri increased the loan facility from US\$ 1,575 thousand to US\$ 11,575 thousand. Interest rates per annum in 2010 and 2009 are 11.00% and 13.00%, respectively, for facility in Rupiah, and 7.00% and 8.50% - 9.00%, respectively, for facility in foreign currency. Both loan facilities had matured on March 31, 2010, and have been extended up to March 31, 2011.

The loan facilities are secured with the Company's trade accounts receivables, inventories, machineries, land, corporate guarantee from PT Sungai Budi, and personal guarantees from Widarto and Santoso Winata (related parties) (Note 23). Those collaterals represent part of joint collateral with BRI shortterm loan and syndicated loan which is coordinated by Rabobank (Note 17).

**Bank Rakyat Indonesia (Persero)**

The loan facilities received from BRI represent working capital loan facility with maximum amount of Rp 70,000,000 thousand. This loan facility was used to finance the working capital for palm oil and cooking oil. Interest rate per annum is 13.50% and 14.00% in 2010 and 2009, respectively. The loan facility already matured on March 22, 2010, and has been extended up to March 22, 2011.

This working capital loan facility is secured with the Company's trade accounts receivable, inventories, machineries, land including palm plantation and plant on the said land, which is located in Terbanggi Besar and Banyuasin, and personal guarantees from Widarto and Santoso Winata (related parties) (Notes 24). The collaterals for working capital loan facility were also used as collaterals for long-term loan facility from BRI for Banyuasin project. Trade accounts receivable and inventories used as collaterals represent part of joint collateral for short-term loan and syndicated loan from Bank Mandiri which is coordinated by Rabobank (Note 17).

**PT Bank CIMB Niaga Tbk**

The Company obtained loan facilities from CIMB, as follows:

- LC Facility in the form of Sight/usance LC or local LC (SKBDN) for a maximum of 180 days in Rupiah and US\$ currency, which has a maximum credit facility of US\$ 20,000 thousand (Note 38h). The Company is charged with 0.125% commission per transaction based on the amount of LC issued and 1% per annum on the acceptance of LC.
- PT1 (formerly PTX-OD1) facility for settlement of Sight LC for a maximum of 180 days for every drawdown, which has a maximum credit facility of US\$ 2,000 thousand. Interest rate per annum in 2009 and 2008 is 9.00% and 8.00%, respectively.
- PT2 (formerly PTX-OD2) facility for settlement of SKBDN Sight for a maximum of 180 days for every drawdown, which has a maximum credit facility of Rp 30,000,000 thousand. Interest rate per annum in 2009 and 2008 is 13.00% and 12.50%, respectively.
- Bank Guarantee facility with a maximum amount of Rp 20,000,000 thousand. The Company is charged with 0.75% commission based on the amount of bank guarantee issued.

On October 27, 2009, CIMB has granted additional loan facilities as follows:

- ✓ PT3 facility (for settlement of Usance LC or Usance SKBDN) which has a maximum credit facility of US\$ 10,000 thousand. Interest rate per annum is 6.50%.
- ✓ PTK facility (for pre-export financing) which has a maximum credit facility of US\$ 20,000 thousand. Interest rate per annum is 6.00%.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

The LC facilities were used for purchasing coals and fertilizers, the PT and PTK facilities were used for working capital, whereas the loan availed of can be used only for repayment of matured sight LCs and for pre-export financing. The bank guarantee facility is used as guarantee for payment for purchases of fuel from third parties.

The loan facilities from CIMB are secured with personal guarantees of Santoso Winata and Widarto (Note 24). The Company is required to deposit 10% margin for every LCs and bank guarantee issued.

The LC, PT1 and PT2 facilities already matured on June 9, 2010 and has been extended up to June 9, 2011, the bank guarantee facility will mature on October 9, 2010 and has been extended up to June 9, 2011, while and PT3 and PTK facilities will mature on October 27, 2010 and has been extended up to June 9, 2011.

**Natixis (Formerly Natexis Banques Populaires)**

The loan facilities received by Company from Natixis consist of working capital loans with maximum aggregate amount of US\$ 15,000 thousand, are as follows:

- Facility 1, with a maximum credit of US\$ 2,500 thousand, was used to finance purchase of crude coconut oil (CNO), palm kernel oil (PKO), crude palm oil (CPO), and/or stearine. The maximum amount of each advance from this facility is 100% of the purchase price with maximum period of advance of 45 days. This facility is secured with guarantee deposit equal to 25% of the amount of drawdown.
- Facility 2, with a maximum credit of US\$ 10,000 thousand, was used to finance the storage of CNO, PKO, CPO and/or stearine in tanks owned by the Company, but under the control of PT Superintending Company of Indonesia (Persero) (Sucofindo). The maximum amount of each advance from this facility is 80% of the latest price quoted on the Kuala Lumpur Commodity Exchange (KLCE)/Rotterdam. Every advance has a maximum term of 90 days.
- Facility 3, with a maximum credit of US\$ 15,000 thousand, was used to finance the sale of CNO, PKO, CPO and/or stearine to customers acceptable to Natixis. The maximum amount of each advance from this facility is 85% of the latest price quoted on KLCE/Rotterdam. Every advance has a maximum term of 60 days.

On August 5, 2008, Natixis has increased the loan facilities from an aggregate amount of US\$ 15,000 thousand to US\$ 20,000 thousand, which consist of:

- ✓ Facility 1, with a maximum credit of US\$ 5,000 thousand, was used to finance the purchase of edible oils or its products, with a maximum term of 60 days.
- ✓ Facility 2, with a maximum credit of US\$ 15,000 thousand, was used to finance the CPO inventories in storage tanks owned by the Company with a maximum term of 60 days.
- ✓ Facility 3, with a maximum credit of US\$ 20,000 thousand, was used to finance the export sales of edible oils or its products to acceptable buyers pending receipt of export proceeds with a maximum term of 45 days.

The aggregate amount of Facility 1, Facility 2 and Facility 3 is limited to US\$ 20,000 thousand.

Based on the latest amendment of the loan facilities dated August 5, 2008, Natixis has the right to terminate these loan facilities at any time by notice in writing to the Company. After such

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

termination, these facilities will cease to be available for any further transactions hereunder, but the obligations of the Company and the rights of Natixis under this letter shall continue until all amounts due to Natixis (whether actually or contingently) under this letter have been paid to Natixis.

The loan facilities from Natixis are secured with the Company's inventories and trade accounts receivable which are financed by Natixis.

The annual interest rates in 2008 on Facilities 1, 2 and 3 are 2.00%, 1.85% and 1.50%, respectively, above cost of fund of Natixis.

**PT. Bank International Indonesia Tbk (BII)**

The Company obtained loan facilities from BII, as follow:

1. Revolving facility or PPB Pre-Shipment (Sub limit of Post Shipment, SKBDN/Sight LC/Usance LC for maximum 180 days) which has a maximum credit facility of US\$ 3,000 thousand. This facility is used for financing working capital. Interest rate per annum is 8% in 2009 and SIBOR (1 month) + 3.5% in 2008.
2. Post Shipment facility (Sub limit SKBDN/Sight LC/Usance LC for maximum 180 days) which has a maximum credit of US\$ 3,000 thousand. This facility is used for working capital and financing the purchases of raw materials. Interest rate per annum is 8% in 2009 and SIBOR (1 month) + 3.5% in 2008.
3. Local Letter of Credit Document (SKBDN) facility with a maximum term of 180 days and can be used as Letter of Credit facility and Usance Letter of Credit with maximum term of 60 days, and Trust Receipt (TR)/PPB for the payment of SKBDN, up to a maximum principal amount of US\$ 2,000 thousand. This facility is used for financing the purchases of raw materials and coals. The Company is charged 0.125% commission per transaction based on the amount of SKBDN issued and 1% per annum on the acceptance of SKBDN.
4. Forex (FX) Line facility with a maximum amount of US\$ 3,000 thousand, which can be used for Today, Spot, Tom and Forward transaction for a maximum period of three (3) months with condition of settlement against good fund.

These four credit facilities have already matured on February 13, 2010, and have been extended up to February 13, 2011.

As of May 17, 2010 BII has increased the loan facilities from US\$ 11,000 become US\$ 29,000, as follow:

1. Revolving facility or PPB Pre-Shipment (Sub limit of Post Shipment, SKBDN/Sight LC/Usance LC for maximum 180 days) and Post Shipment facility (Sub limit SKBDN/Sight LC/Usance LC for maximum 180 days) which has a maximum credit facility of US\$ 12,000 thousand. This facility is used for financing working capital. Interest rate per annum is 6.5%.
2. Local Letter of Credit Document (SKBDN) facility with a maximum term of 180 days and can be used as Letter of Credit facility and Usance Letter of Credit with maximum term of 60 days, and Trust Receipt (TR)/PPB for the payment of SKBDN, up to a maximum principal amount of US\$ 2,000 thousand. This facility is used for financing the purchases of raw materials and coals. The Company is charged 0.125% commission per transaction based on the amount of SKBDN issued and 1% per annum on the acceptance of SKBDN.



**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

3. Forex (FX) Line facility with a maximum amount of US\$ 12,000 thousand, which can be used for Today, Spot, Tom and Forward transaction for a maximum period of three (3) months with condition of settlement against good fund.

These facility are secured by trade account receivable from third parties, inventories, sales contract and personal guarantees from Widarto and Santoso Winata (Note 4,5, and 24). The Company is required to deposit 10% margin for the SKBDN issued. Besides, the guarantees from PT Asuransi Ekspor Impor Indonesia (ASEI) are also required for 80% of outstanding PPB facility and 100% of outstanding Post Shipment facility.

The loan agreements with Bank Mandiri, BRI, Natixis and BII contain covenants which among others, restrict the Company to obtain or grant loans, act as guarantor, change the nature and activities of its business and conduct liquidation, merger, consolidation or reorganization. The agreements also provide various events of defaults.

**15. ADVANCED RECEIVED**

This account consists of:

	<u>2010</u> <i>Rp. '000</i>	<u>2009</u> <i>Rp. '000</i>
<b>Rupiah</b>		
Sales of kiosks, shophouses, and plaza	437,682	489,727
Sales of palm and its derivative products	<u>31,952</u>	<u>31,952</u>
Subtotal	<u>469,634</u>	<u>521,679</u>
<b>U.S. Dollar</b>		
Sales of palm and its derivative products	401,121,272	532,152,004
Storage tanks rental (note 26)	<u>10,414,695</u>	<u>8,900,955</u>
Subtotal	<u>411,535,967</u>	<u>541,052,959</u>
<b>Total</b>	<u><b>412,005,601</b></u>	<u><b>541,574,638</b></u>
<b>Less current portion</b>	<u><b>(217,692,762)</b></u>	<u><b>(479,912,233)</b></u>
<b>Long - Term Advances - Net</b>	<u><b>194,312,839</b></u>	<u><b>61,662,405</b></u>

As of September 30, 2010 and 2009, cash advances from customers in Rupiah representing down payments for the sale of term used right in kiosks, shophouses and plaza are received from related parties (Note 24), meanwhile, advances from sales of palm and its derivative products are received from third parties.

As of September 30, 2010 and 2009, advances received in foreign currency amount US\$ 46,116 thousand and US\$ 55,888 thousand.

**16. LONG – TERM BANK LOANS – POWER PLANT**

This account represents long term bank loans from Bank Mandiri due to the power plant project. (Note 26) Total L/C matured as of September 30, 2010 was amounted:

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

	<u>2010</u>	<u>2009</u>
	<i>Rp. '000</i>	<i>Rp. '000</i>
Long term bank loan - Power Plant USD 1,489 thousand in 2010 and USD 2,680 thousand in 2009	13,286,600	25,946,566
Less:		
current portion	<u>(13,286,600)</u>	<u>(11,532,898)</u>
Long - term Advances - Net	<u><u>-</u></u>	<u><u>14,413,668</u></u>

**17. LONG – TERM BANK LOANS**

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
Syndicated loan coordinated by Bank Rabobank, nil in 2010 and US\$ 58,276 thousand in 2009	-	564,174,797
Syndicated loan coordinated by Bank Internasional Indonesia, US\$ 50,000 thousand in 2010 and nil in 2009	446,200,000	-
Bank CIMB Niaga (formerly Lippobank)	2,384,852	5,564,655
Bank Rakyat Indonesia	<u>153,919,923</u>	<u>77,081,195</u>
Total	<u>602,504,775</u>	<u>646,820,646</u>
Less current maturity	<u>(47,004,852)</u>	<u>(129,942,817)</u>
Long-term Bank Loans - Net	<u><u>555,499,923</u></u>	<u><u>516,877,829</u></u>

***Bank Rakyat Indonesia (Persero) Tbk***

On September 7, 2006, the Company obtained investment loan (KI) facility from BRI amounting to Rp 303,400,000 thousand which consists of KI Plantation amounting to Rp 211,400,000 thousand and KI CPO Mill amounting to Rp 92,000,000 thousand. Included in the KI facilities are Interest During Construction (IDC) amounting to Rp 45,500,000 thousand for KI Plantation and Rp 13,000,000 thousand for KI CPO Mill. The investment loan is used to finance the 9,500 hectares of palm plantation and 1 unit CPO Mill located in Banyuasin, South Sumatera. This loan facility has a term of 9 years with a grace period of 4.5 years on principal payments for palm plantation and 5.5 years for palm factory, which will start from the date of the signing of credit agreement. Interest rate per annum is 15.00% which can be charged at any time following the current market interest rate in BRI.

On September 8, 2009, BRI granted additional investment loan of Rp 383,131,038 thousand which consists of Rp 291,131,038 thousand for KI Plantation and for KI CPO Mill amounting to Rp 92,000,000 thousand. Included in the KI Facilities are IDC amounting to Rp 70,935,400 thousand for KI Plantation and Rp 13,000,000 thousand for KI CPO Mill.

This investment loan is secured with palm plantation project in Banyuasin and similar collaterals for short-term loan facility received from BRI (Note 13) which consist of trade accounts receivable, inventories, land including palm plantation located in Terbanggi Besar dan Banyuasin, plant, machineries, and personal guarantee from Widarto and Santoso Winata (Notes 23). Trade accounts receivable and inventories used as collaterals represent part of joint collateral (paripassu) with PT Bank Mandiri (Persero) Tbk and syndicated loan which is coordinated by Rabobank.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

This investment loan facility was started to be availed of in 2007. As of September 30, 2010, outstanding loans amounted to Rp 132,307,000 thousand for KI principal, and Rp 21,612,922 thousand, for KI IDC.

***Syndicated Loan – Bank Internasional Indonesia***

Based on the credit facility agreement dated September 24, 2010 between the company and PT bank Internasional Indonesia as coordinator, the Company has obtained a syndicated loan facility with a maximum amount of US\$ 70,000 thousand, which classified as long term loan amounted USD 50,000,000 which will due in 2017 and Demand loan amounted to USD 20,000,000 which will be due in 1 year since the date of the facility agreement. The syndicated loan is used to refinancing the existing Syndicated loan which coordinated by Rabobank and for additional working capital. This Syndicated loan where secured by corporate guarantee from BSA, BNIL and BDP; land use right (HGU No. 42 Wiralaga), plantation and fixed assets owned by BLTA which is located in Kecamatan Mesuji, Lampung Province; inventories , and trade accounts receivable. Inventories and trade accounts receivable used as collaterals by the Company represent part of joint collateral (paripassu) with Bank Mandiri and BRI (Note 14).

Due in	Total Annual Installment US\$ thousand		
	Term Loan		
	US\$		
2010		1,250,000	
2011		5,250,000	
2012		6,125,000	
2013		6,625,000	
2014		7,125,000	
2015		7,625,000	
2016		8,500,000	
2017		7,500,000	
<b>Total</b>	-	-	<b>50,000,000</b>

***Syndicated Loan - Rabobank***

In relation to the credit facility agreement dated June 29, 2007 between the Company and several creditor banks, which are coordinated by Rabobank, the Company obtained a syndicated loan facility with a maximum amount of US\$ 70,000 thousand, which will be due in 5 years since the date of the facility agreement. The syndicated loan is secured by corporate guarantee from BSA, BNIL and BDP; land use right (HGU No. 42 Wiralaga), plantation and fixed assets owned by BLTA which is located in Kecamatan Mesuji, Lampung Province; inventories , and trade accounts receivable. Inventories and trade accounts receivable used as collaterals by the Company represent part of joint collateral (paripassu) with Bank Mandiri and BRI (Note 14).

The installment payment of principal of syndicated loan will start on the 15<sup>th</sup> month and will be paid quarterly. The periods are 5 years (60 months) for Loan A and 3 years (36 months) for Loan B. The followings are the payment schedule of syndicated loans:

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

Due in	Total Annual Installment US\$ thousand		
	Loan A	Loan B	Total
	US\$	US\$	US\$
2008	781	3,750	4,531
2009	2,354	7,500	9,854
2010	11,792	3,750	15,542
2011	20,438	-	20,438
2012	19,635	-	19,635
<b>Total</b>	<b>55,000</b>	<b>15,000</b>	<b>70,000</b>

The Syndicated loan has been settled on September 30, 2010.

***Bank Mandiri***

The loan facility from Bank Mandiri represent investment loan received by the Company amounting to US\$ 5,965 thousand in 2004, which has just been availed of in 2006. This facility was used to finance the power plant project with a total value of investment amounting to US\$ 11,450 thousand. This facility has a term of 5.5 years, which will start from the date of the first drawdown without grace period and will mature in the second quarter of 2011.

Interest rates per annum for the investment loans are 7,00% to 9,00% in 2010 and 2009. This credit facility is secured with the power plant project financed which has already been completed in 2009.

***Bank CIMB Niaga Tbk***

The loan facility from CIMB represents Fixed Installment Loan (PTA) obtained by AKG, a subsidiary, amounting to Rp 8,981,100 thousand or equivalent to US\$ 961.20 thousand obtained in 2008. This facility was used to finance the purchase of 12 units of heavy equipment. This facility has a term of 36 months without grace period and will mature on June 6, 2011.

Interest rate per annum for the PTA is 16% (effective). The payment of interest and principal is calculated using the annuity method. This credit facility is secured with the heavy equipment financed and corporate guarantee from the Company.

**18. CAPITAL STOCK**

As of May 25, 2010, an Extraordinary Stockholders' Meeting was held and the stockholders have agreed to issue 200,000,000 shares stocks with Right Issue without Pre-emptive Right to settle the Company's loan. The issuance of 200,000,000 shares of the new stock recorded in capital stock amounted to Rp. 25,000,000,000.

As of September 29, 2008 by virtue of Notarial Deed No. 28 of Mrs. Kartuti Suntana S,S.H. notary public in Jakarta the company have been increased the Company's authorized become Rp. 800.000.000 thousand which divided into 6.400.000 thousand shares, with a par value of Rp. 125,- per share, Based on report of PT Adimitra Transferindo, Shares Registrar , the list of Stockholder is as follows:

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

Name of Stockholder	2010		
	Number of Shares	Percentage of Ownership	Total Paid Up Capital (Rp '000)
PT Budi Delta Swakarya	1,238,295,896	28.18%	154,786,987
PT Sungai Budi	1,145,197,198	26.06%	143,149,650
PT Budi Acid Jaya Tbk	29,400,000	0.67%	3,675,000
Widarto - President Director Commissioner	2,104,200	0.05%	263,025
Santoso Winata - President	2,104,200	0.05%	263,025
Public (below 5% each other)	1,977,389,999	45.00%	247,173,750
<b>Total</b>	<b>4,394,491,493</b>	<b>100.00%</b>	<b>549,311,437</b>

Name of Stockholder	2009		
	Number of Shares	Percentage of Ownership	Total Paid Up Capital (Rp '000)
PT Budi Delta Swakarya	1,238,295,896	29.69%	154,786,987
PT Sungai Budi	1,145,197,198	27.46%	143,149,650
PT Budi Acid Jaya Tbk	29,400,000	0.71%	3,675,000
Widarto - President Director Commissioner	2,104,200	0.05%	263,025
Santoso Winata - President	2,104,200	0.05%	263,025
Public (below 5% each other)	1,752,969,499	42.04%	219,121,187
<b>Total</b>	<b>4,170,070,993</b>	<b>100.00%</b>	<b>521,258,874</b>

All of the Company's shares are now listed in the Indonesia Stock Exchange (previously in the Jakarta and Surabaya Stock Exchange)

**19. NET SALES**

The details on net sales are as follows:

	2010 Rp '000	2009 Rp '000
Palm and hybrid plantation products and related derivative products	1,924,642,769	2,106,204,907
Pineapple fruits	820,578	3,916,731
Orange fruits	459,507	3,551,393
<b>Total Net Sales</b>	<b>1,925,922,854</b>	<b>2,113,673,032</b>

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**19. COST OF GOODS SOLD**

The details of cost of goods sold are as follows:

	<u>2010</u>	<u>2009</u>
	<i>Rp' 000</i>	<i>Rp' 000</i>
Palm and hybrid plantations products and related derivative products	1,599,418,959	1,758,473,989
Pineapple fruits	467,692	5,820,306
Orange fruits	<u>3,241,917</u>	<u>3,801,124</u>
<b>Total Cost of Goods Sold</b>	<u><u>1,603,128,567</u></u>	<u><u>1,768,095,419</u></u>

**20. OPERATING EXPENSES**

The details of operating expenses are as follows:

**Selling Expenses**

	<u>2010</u>	<u>2009</u>
	<i>Rp' 000</i>	<i>Rp' 000</i>
Export Tax	39,852,666	5,745,376
Freight	35,346,973	43,619,130
Other	<u>13,237,124</u>	<u>23,084,796</u>
<b>Total</b>	<u><u>88,436,763</u></u>	<u><u>72,449,302</u></u>

**General And Administrative Expenses**

	<u>2010</u>	<u>2009</u>
	<i>Rp' 000</i>	<i>Rp' 000</i>
Salaries and benefits	27,491,594	26,825,152
Taxes and licenses	6,595,828	1,946,470
Representation	6,413,703	1,969,218
Office expenses	6,002,268	4,251,422
Professional fees	2,476,529	1,353,734
Rent	2,293,428	2,268,321
Insurance	1,564,420	1,189,910
Travel and transportation	1,357,189	1,785,129
Others	<u>24,075,957</u>	<u>21,929,050</u>
<b>Total</b>	<u><u>78,270,916</u></u>	<u><u>63,518,405</u></u>

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**21. INCOME TAX**

Tax expense (benefit) of the Company and its subsidiaries consists of the following:

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
urrent tax	<u>20,528,051</u>	<u>37,933,035</u>
ffered tax		
The Company	<u>19,347,248</u>	<u>17,923,558</u>
Subsidiaries		
BNIL	1,558,320	370,617
BDP	1,236,857	1,364,775
BTLA	168,650	687,018
BSA	50,650	(88,746)
AKG	38,118	75,896
ABM	(125,699)	126,656
BNCW	(1,756,135)	112,516
Total Deffered Tax	<u>20,518,008</u>	<u>20,572,290</u>
al Income Tax	<u>41,046,059</u>	<u>58,505,325</u>

**Current Tax**

The details of the Company and its subsidiaries' current tax are as follows :

	<u>2010</u>	<u>2009</u>
	<i>Rp'000</i>	<i>Rp'000</i>
<b>Current Tax</b>		
Company	1,601,118	17,965,078
Subsidiary-BTLA	7,136,775	4,444,390
Subsidiary-BDP	6,370,828	5,802,958
Subsidiary-BNIL	3,223,864	4,836,264
Subsidiary-ABM	1,176,944	4,236,200
Subsidiary-BSA	1,018,521	648,144
	<u>20,528,051</u>	<u>37,933,035</u>
<b>Less Prepaid Tax :</b>		
Article 25	15,541,163	15,196,595
Article 23	588,755	495,520
Article 22	359,315	152,064
<b>TOTAL</b>	<u>16,489,233</u>	<u>15,844,180</u>
<b>Taxes Payable :</b>		
Company	-	16,021,130
Subsidiaries :		
BTLA	2,641,164	1,164,618
BDP	826,750	914,961
ABM	570,904	2,118,083
BSA	319,310	-
BNIL	-	1,870,064
<b>TOTAL</b>	<u>4,358,128</u>	<u>22,088,855</u>

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**Deferred Tax**

The details of the Company and its subsidiaries' deferred tax assets and liabilities are as follows:

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
<b>Deferred tax assets</b>		
Company	-	-
Subsidiaries		
BNCW	3,571,114	1,505,134
AKG	1,561,937	1,239,577
MMM	29,276	20,796
<b>Total</b>	<b><u>5,162,327</u></b>	<b><u>2,765,506</u></b>
<b>Deferred Tax Liabilities :</b>		
Company	63,311,657	42,442,705
Subsidiaries :		
BDP	7,172,533	8,368,614
BTLA	5,881,283	6,005,982
BNIL	3,239,184	3,231,751
ABM	2,104,748	1,726,494
BSA	135,220	90,645
<b>Total</b>	<b><u>81,844,626</u></b>	<b><u>61,866,190</u></b>

**22. APPROPRIATION FOR GENERAL RESERVE**

In the Annual Stockholders' meeting as documented in Notarial Deed No. 18 dated May 25, 2010 of Mrs. Kartuti Suntana Sastraprawira, S.H., notary public in Jakarta, the stockholders' decided to increase the appropriation for general reserve, which as of September 30, 2010, the total appropriation for general reserve amounted to Rp 4,500.000 thousand.

**23. NATURE OF RELATIONSHIP AND TRANSACTIONS WITH RELATED PARTIES**

**Nature of Relationship**

- a. PT Sungai Budi is the Company's major stockholder.
- b. Related parties in which some of the stockholders and/or members of management are the same as the Company:
  - PT Budi Acid Jaya Tbk
  - PT Budi Delta Swakarya
  - PT Budi Samudra Perkasa (BSP)
- c. Widarto and Santoso Winata are key management personnel of the Company, and are stockholders of the Company and its subsidiaries, and other related companies.



**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

**24. SEGMENT INFORMATION**

Following are the segment information on net sales, income from operations and total assets of the Company and its subsidiaries:

**a. Net Sales**

**Per type of product**

	2010		2009	
	<u>%</u>	<u>Rp '000</u>	<u>%</u>	<u>Rp '000</u>
Export sales				
CPO	36.48	841,282,255	48.14	1,174,826,165
Palm Kernel Oil	12.46	287,328,544	9.57	233,558,892
Stearine	9.21	212,495,209	6.65	162,188,704
Palm Expeller	1.89	43,610,576	0.55	13,530,198
Palm Fatty Acid	1.11	25,682,488	1.59	38,727,666
Soap	0.75	17,260,095	0.58	14,188,339
Crude Coconut Oil	0.44	10,071,328	0.52	12,781,250
<b>Total</b>		<b>1,437,730,496</b>		<b>1,649,801,215</b>
Local Sales				
Palm Cooking Oil	18.56	427,893,513	16.90	412,571,714
Fresh Fruit Bunches	10.31	237,729,889	7.76	189,373,700
Crude Palm Oil	6.41	147,726,054	5.18	126,537,787
Laundry Soap	0.95	21,821,324	1.12	27,216,344
Palm Kernel	0.88	20,245,665	0.45	10,946,490
Cream Soap	0.34	7,872,522	0.35	8,606,573
Stearin	0.14	3,209,101	0.31	7,613,561
Pineapple	0.04	820,578	0.16	3,916,731
Palm Fatty Acid	0.02	537,092	-	-
Orange	0.02	459,507	0.15	3,551,393
Real Estate	-	-	0.02	395,500
<b>Total</b>		<b>868,315,245</b>		<b>790,729,793</b>
Net sales before elimination	<u>100.00</u>	2,306,045,740	<u>100.00</u>	2,440,531,008
Eliminations		<u>(380,122,886)</u>		<u>(326,857,976)</u>
Net sales after eliminations		<u>1,925,922,854</u>		<u>2,113,673,032</u>

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

Per company

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
The Company	1,924,642,769	2,105,809,407
ABM	167,971,719	137,484,277
BDP	73,012,179	74,021,272
BTLA	72,606,438	58,911,237
BNIL	49,120,167	42,614,988
BSA	9,605,325	7,894,864
BNCW	4,606,221	7,969,850
AKG	4,480,922	5,825,114
<b>Net sales before eliminations</b>	<u>2,306,045,740</u>	<u>2,440,531,008</u>
Eliminations	<u>(380,122,886)</u>	<u>(326,857,976)</u>
<b>Net sales after eliminations</b>	<u><u>1,925,922,854</u></u>	<u><u>2,113,673,032</u></u>

Sales from subsidiaries to the Company were made at prices agreed upon by both parties.

**b. Income from Operations**

Per company

	<u>2010</u>	<u>2009</u>
	<i>Rp '000</i>	<i>Rp '000</i>
The Company	57,860,238	130,784,411
BTLA	30,973,644	21,943,344
BDP	29,721,974	25,522,203
BNIL	25,257,243	16,299,860
ABM	11,073,322	16,390,568
BSA	4,235,315	2,005,756
AKG	362,890	(2,614,690)
MMM	(35,093)	(20,790)
BNCW	<u>(3,362,924)</u>	<u>(700,755)</u>
<b>Total</b>	<u><u>156,086,608</u></u>	<u><u>209,609,906</u></u>

**25. COMMITMENTS**

**1. Cooperation Agreements with KUD**

- On March 23, 2007, the Company, entered into cooperation agreements with Koperasi Tunas Mekar Sari jaya, for the development of palm oil plantations (Plasma Estate Projects) in the areas owned by the farmers which are located in Banyuasin, South Sumatera, for a period of thirteen (13) years.

On May 6, 2008, Koperasi Tunas Mekar Sari Jaya obtained an investment loan from PT Bank Rakyat Indonesia (Persero) Tbk (BRI) for a maximum amount of Rp 171,314,964 thousand. This facility is used to finance the palm plantation with a total area of 4,750 hectares in Banyuasin I and Rambutan Districts, Banyuasin, South

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

Sumatera. The loan facility has a term of thirteen (13) years, including a grace period of four (4) years on principal payments years and will be paid on a quarterly basis. Interest rate per annum is 13.25% and subject to review every April 1 and October 1. The proceeds of the loans were then given to the Company as developer of the project.

The loan is secured by the palm plantation which has been financed and a corporate guarantee from the Company.

2. On September 14, 1996, BNIL, a subsidiary, entered into cooperation agreements with certain cooperatives (Koperasi Unit Desa or KUD), namely, Mesuji E, Murni Jaya and Karya Makmur, for the development of palm oil plantations (Plasma Estate Projects) with total area of approximately 7,500 hectares, 8,000 hectares and 9,000 hectares, respectively, in the area owned by the farmers for a period of thirteen (13) years and has been extended for twenty five (25) years.

The KUD obtained long-term loans with a term of eleven (11) years, including a grace period of four (4) years on principal repayment, from PT Bank Mandiri (Persero) Tbk (Bank Mandiri) and PT Bank Danamon Indonesia Tbk (Bank Danamon). The proceeds of the loans were then given to BNIL as developer of the project.

- ✓ On December 27, 2007, Murni Jaya obtained from Bank Mandiri a maximum credit of Rp 19,417,000 thousand. The facility is used to refinance the palm plantation with a total area of 2,612.43 hectares in Banjar Agung District, Tulang Bawang, Lampung. The loan facility has a term of five (5) years, with quarterly installment starting in 2008 until 2012. Interest rate per annum is 13.5%.

The loan is secured by the palm plantation which has been refinanced and a corporate guarantee from BNIL.

- ✓ On November 14, 2007, Mesuji E obtained a credit facility from Bank Mandiri with a maximum loanable amount of Rp 18,562,000 thousand. The facility is used to refinance the palm plantation with a total area of 2,508.5 hectares in Way Serdang District, Tulang Bawang, Lampung. The loan facility has a term of five (5) years, with quarterly installment starting in 2008 until 2012. Interest rate per annum is 13.50%.

The loan is secured by the palm plantation which has been refinanced and a corporate guarantee from BNIL.

- ✓ On September 3, 2004, Bank Mandiri agreed to grant an investment facility amounting to Rp 7,403,176 thousand to finance the development of palm plantations owned by 400 plasmas of KUD Mesuji E with a total area of approximately 800 hectares. The term of this facility is five (5) years from the date of the signing of Credit Agreement with a grace period of up to the first quarter of 2005, on principal repayment and the facility will mature in September 2009. Interest rate per annum is 14% during the grace period and 16% (including a 2% fee for KUD Mesuji E) after the grace period.

The loans are secured by, among others, the farmers' landrights and a corporate guarantee from BNIL.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

- ✓ Karya Makmur obtained from Bank Danamon, a maximum loanable amount of Rp 61,558,128 thousand to be availed of in six (6) drawdowns in accordance with the progress of the project and with interest rate of 14% per annum. In November 2008, the loan facility from Bank Danamon has been fully paid.

The loans are secured by, among others, the farmers' landrights and corporate guarantees from PT Sungai Budi and BNIL.

- ✓ On October 28, 2009, Karya Makmur obtained a credit facility from Bank Mandiri with a maximum loanable amount of Rp 51,227,000 thousand. The facility is used to refinance the palm plantation with a total area of 4,022 hectares in Pakuan Ratu District dan Negara Batin District, Way Kanan, Lampung. The loan facility has a term of five (5) years, with quarterly installment starting in 2009 until 2014. Interest rate per annum is 14%.

In relation to these agreements, the Company and BNIL are committed to, among others:

- develop the plantations belonging to the KUD members;
- provide training in administration, management and technical skills;
- purchase all fresh fruit bunches from the farmers as long as the plasma plantations are producing; and
- pay the loan installments to Bank Mandiri and Bank Danamon from the amounts withheld from the payments to the farmers.

## **2. Cooperation Agreements with PERUMKA**

On October 29, 1997, BTLA, a subsidiary, entered into a cooperation agreement with Perusahaan Umum Kereta Api (PERUMKA), for the construction and operation of buildings on the land of PERUMKA in Jl. Teuku Umar, Kelurahan Pasir Gintung, with a total area of approximately 1.407 square meters and in Pasar Bawah, Kecamatan Tanjung Karang, Bandar Lampung, with total area of approximately 19.292 square meters. The agreement is valid for 30 years, until June 30, 2028.

Significant terms of the agreement are as follows:

- a. BTLA is allowed to build plaza, shophouses, and kiosks on the land of PERUMKA in accordance with cooperation agreement.
- b. As compensation, BTLA shall pay Rp 1,750,000,000 to PERUMKA as fee for the use of the land. Such fee has been fully paid by BTLA in 1998 and was recorded as part of cost of sales of real estate assets.
- c. BTLA is allowed to transfer to a third party the management or utilization of such buildings provided that the terms and conditions of the transfer are in accordance with the cooperation agreement between BTLA and PERUMKA. At the end of the cooperation agreement, BTLA and/or third party shall hand over the land to PERUMKA, together with the buildings and facilities which should be in good condition at the time of the hand over. In the event such third party fails to restore the buildings and facilities in good working condition at the time of the hand over to PERUMKA, BTLA is liable to pay restoration cost to PERUMKA.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

The Building is recorded as part of "Real estate assets" account in the consolidated balance sheets.

**3. Purchase Contract with Overseas Buyer (The Buyer) and Standby Letter of Credit (SBLC) Facilities from Bank Mandiri.**

Since 2004, the Company and the Buyer has entered into a Purchase Contract wherein the Buyer agreed to purchase the Company's CPO. The contract has been extended several times with details as follows:

1. Contract No. P61229 dated August 24, 2010 for sale of CPO with a total contract value of US\$ 12,000 thousand, covering the period of October 2010 – July 2011.
2. Contract No. P60480 dated July 2, 2010 for sale of CPO with a total contract value of US\$ 60,000 thousand, covering the period of October 2010 – September 2012
3. Contract No. P56765 dated October 13, 2009 for sale of CPO with a total contract value of US\$ 12,500 thousand, covering the period of May 2010 – September 2010
4. Contract No. P56304 dated September 7, 2009 for sale of CPO with a total contract value of US\$ 6,000 thousand, covering the period of May 2010 – July 2010
5. Contract No. P55154 dated May 15, 2009 for sale of CPO with a total contract value of US\$ 20,000 thousand, covering the period of July 2009 – April 2010
6. Contract No. P54967 dated April 29, 2009 for sale of CPO with a total contract value of US\$ 5,000 thousand, covering the period of September 2009 and February 2010.
7. Contract No. P54425 dated March 27, 2009 for sale of CPO with a total contract value of US\$ 5,000 thousand, covering the period of October 2009 and January 2010.
8. Contract No. P49309 dated March 3, 2008 for sale of CPO with a total contract value of US\$ 48,000 thousand, covering the period from March 2008 – February 2009.
9. Contract No. P49198 dated February 28, 2008 for sale of RBD Palm Stearin with a total contract value of US\$ 33,833 thousand, covering the period from November 2008 – August 2009.
10. Contract No. P40956 dated September 11, 2006 for sale of CPO with a total contract value of US\$ 48,000 thousand, covering the period from October 1, 2006 – September 30, 2010.
11. Contract No. 37858 dated August 8, 2006 for sale of CPO, which was an extension of the contract dated November 18, 2005 with a total contract value of US\$ 30,000 thousand, covering the period from July 2006 – June 2009.
12. Contract No. 37860 dated March 27, 2006 for sale of RBD Palm Stearine, which was an extension of the contract dated November 25, 2005 with a total contract value of US\$ 10,000 thousand, covering the period January 2006 – December 2008.

In relation to the aforementioned transaction, Bank Mandiri has agreed to grant SBLC facility to the Company in the amount not exceeding US\$ 20,000 thousand, to secure advance payment from the Buyer.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

**4. Storage Tanks Rental Contract (Tanks Rental)**

On December 19, 2006, the Company and the Overseas Buyer (the Buyer) entered into a Tanks Rental Contract, whereas the Company rented its 3 storage tanks which are located in Lampung with capacity of 5,000 metric tons each. The tanks rental period covers 3 years which will be effective when the tanks are ready to be used. Based on the Tanks Rental Contract, the buyer should make the payment of US\$ 1,620 thousand at least 14 days after the date of the Tanks Rental Contract. The Company has already received the said rental payment in 2006, however the tanks became ready for use only in 2008 (Note 16).

**5. PT CIMB Niaga Tbk (CIMB) (loan from PT Bank Lippo Tbk prior to merger with PT Bank Niaga Tbk in 2008 which changed its name to PT Bank CIMB Niaga Tbk)**

The Company obtained loan facilities from CIMB, as follows:

- 1) LC Facility (Sight/usance LC or SKBDN for a maximum of 180 days in Rupiah and US\$ currency) which has a maximum credit facility of US\$ 20,000 thousand. The Company is charged with 0.125% commission per transaction based on the amount of LC issued and 1% per annum on the acceptance of LC.
- 2) Bank Guarantee facility with a maximum limit of Rp 20,000,000 thousand. The Company is charged with 0.75% commission based on the amount of bank guarantee issued.

The LC facilities were used for purchasing coals and fertilizer, meanwhile the bank guarantee facility is used as guarantee for payment of purchases of the fuel from third parties

The non-cash loan facilities from CIMB are secured with personal guarantees of Santoso Winata and Widarto. The Company is required to deposit 10% margin for every LCs and bank guarantee issued.

The LC facilities will mature on June 9, 2010, while the bank guarantee will mature on October 9, 2010; both have been extended up to June 9, 2011.

**6. PT Bank Rakyat Indonesia (Persero)**

The Company obtained SBLC facility from BRI amounting to US\$ 20,000 thousand. This facility was used to secure the advance payment received from buyers on trading of Crude Palm Oil (CPO), Palm Kernel Oil (PKO), Crude Coconut Oil (CCO) and Stearine. This facility matured on March 14, 2010, and until the date of this consolidated financial statements, the negotiation for the extension is still in process. The Company is charged with 1% commission per annum based on the amount of the issuance of SLBC.

This SBLC facility is secured with the collaterals which are related to working capital loan facility which was obtained by the Company from BRI (Note 14).

The loan agreements with BRI contain covenants which, among others, restrict the rights of the Company to conduct merger and acquisition, obtain loans, and engaged in the unusual transactions with other parties. The agreements also provide various events of default.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

**7. Stock Verification Services Agreement with PT Superintending Company of Indonesia (Persero) (Sucofindo) and Natixis Singapore Branch (Natixis)**

On September 25, 2008, in connection with the working capital credit facilities obtained from Natixis, The Company, Natixis and Sucofindo entered into a Stock Verification Services Agreement. Based on the agreement, Sucofindo will verify the inventories stored in the Company's tanks located at Desa Waylunik, Kecamatan Panjang, Bandarlampung. The inventories are used as collateral on the working capital credit facilities from Natixis (note 14).

In relation with the verification services above, the Company agreed to pay to Sucofindo certain monthly fees including additional services, if any.

**8. Brand Etiquettes**

The Company has the following brand etiquettes on its products :

- a. Brand etiquette "Kompas" for various products of soap, cooking oil, cleaner and cosmetics.
- b. Brand etiquette "Gunung Agung" for various products of cooking oil and margarine.
- c. Brand etiquette "Bumi Waras ( B.W.)" for various products of soap, cleaner and cosmetics.
- d. Brand etiquette "Rossy" for various products of soaps.
- e. Brand etiquette "Burung Merak" for various products of coconut oil, cooking oil and margarine.
- f. Brand etiquette "Tawon" for various products of coconut oil, cooking oil, margarine and jam.
- g. Brand etiquette "Segar" for various products of bath soap.
- h. Brand etiquettes "Rose Brand" for various product of coconut oil, cooking oil, margarine, butter and consumable fat.

Each of the brand etiquette is attached to the certificates of trademark held by the Company, which has a term of 10 years since the date of its registration.

**9. Land Rental Agreements**

In January 1997, the Company and its subsidiaries entered into rental agreements with Widarto and Santoso Winata, for the use of the land in Bandar Lampung, where the Company and its subsidiaries' factories and offices are located, for 30 years until December 31, 2026. The rental for the use of the land located in Bandar Lampung amounts to Rp 350,000 thousand per year.

In January 2002, the rental agreements for the use of land in Bandar Lampung, where the Company factory and office are located, were amended with annual rental charges amounting to Rp 500,000 thousand. Rental charges for the succeeding years will be determined based on the agreement of both parties. The rental agreement has matured in December 2009 and has been extended up to December 2011, with annual rental charges amounting to Rp 500,000 thousand.

**10. Agreement on Building Rental with PT Budi Delta Swakaya (BDS)**

In October 1998, the Company entered into a rent agreement with PT Budi Delta Swakarya (BDS), for the use of the building space in Jakarta where the Company's head office is located, for 2 years until October 31, 2000, with rental fee of US\$ 13 per square meter per month and service fee of US\$ 7 per square meter per month. The rental agreement has been extended for several times every 2 years, wherein the latest extension was made on October 30, 2010 until March 31, 2011.

**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

---

**11. Distributor Agreement**

In a distributor agreement dated January 7, 1997, the Company appointed PT Sungai Budi as distributor of palm cooking oil, coconut cooking oil, soap, stearine, fatty acid and copra expeller in Indonesia for three years until December 31, 1999.

Under the agreement, the Company is not permitted to market these products in Indonesia through other distributors without the approval from PT Sungai Budi. The credit term is three months after the delivery date. The selling price to PT Sungai Budi is determined based on the average of PT Sungai Budi's selling price to customers less Rp 26.75 per kilogram. The selling price is subject to change anytime and is adjusted for inflation and increase in prices of fuel.

In PT Sungai Budi's letter dated January 7, 1997, the Company obtained the approval to market some of the Company's products, such as laundry and bath soap in Indonesia, through PT Budi Aneka Cemerlang which is domiciled in Tangerang.

The distributorship agreement has been amended several times with respect to amendment period and selling price

The most recent amendment on the selling price was made on October 31, 2008, wherein it was agreed that the change in the selling price to PT Sungai Budi will be based on the average of PT Sungai Budi's selling price to customers less Rp 200 per kilogram for coconut and palm cooking oil, and its derivative products, and less Rp 100 per kilogram for laundry cream soap, laundry bar soap and bath soap.

On December 30, 2009, an amendment was made to extend the validity of the distributorship agreement until December 31, 2012.

**12. Agreement on Building Rental**

In May 1999, the Company and its subsidiaries entered into a rent agreement with Widarto, related party, for the use of the building space located in Bandar Lampung for 10 years until May 3, 2019. The annual rental is Rp 48,800 thousand.

**13. Use of the Logo "Sungai Budi"**

Based on the agreement dated July 26, 1999, between PT Sungai Budi and The Company, PT Sungai Budi as the owner of the Logo "Sungai Budi", granted a non-exclusive and non-transferrable license to the Company to use the Logo. For such use, PT Sungai Budi will not require or receive any royalty or interest income from the Company. This agreement can be terminated upon approval of both parties.

**14. Agreement on Land usage of Menggala Project**

In January 2006 and 2005, PT Budinusa Ciptawahana (BNCW), a subsidiary, has signed an agreement with Oey Albert and Widarto for the use of land in Menggala, Tulang Bawang, for an area approximately 27 hectares and 200 hectares, respectively. This land is used for orange plantation. BNCW will not be charged for any fee on the usage of land in Menggala.

**15. Instrument Derivatives**

As of December 31, 2008, the Company has outstanding derivative contracts i.e. Callable Forwards and Target Redemption Forward with certain counterparties (bank) with a total notional amount of US\$ 347.000 thousand which will mature variously. The strike prices of these derivative instruments range from Rp 9,500 – Rp 10,177 per US\$ 1.



**PT. TUNAS BARU LAMPUNG Tbk AND ITS SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2010 AND 2009 AND FOR THE NINE MONTHS PERIOD THEN ENDED**  
**(Continued)**

As of September 30, 2010, the outstanding notional amount of derivative contract has been reduced to US\$ 117.000 thousand. The Company already settled this transaction with 3 counterparties and now the Company still negotiating with the one counterparties and already in final stage for the amicable settlement of the outstanding derivative transactions as well as determining the fair value of those derivative transactions.

**26. MONETARY ASSETS AND LIABILITIES DENOMINATED IN FOREIGN CURRENCIES**

At September 30, 2010 and 2009, the Company and its subsidiaries had monetary assets and liabilities in US Dollar as follows:

	2010		2009	
	US\$ '000	Equivalent in Rp '000	US\$ '000	Equivalent in Rp '000
<b>Assets</b>				
Cash and cash equivalents	10,671	95,232,208	3,025	29,284,467
Trade accounts receivable	2,510	22,395,278	6,629	64,172,589
<b>Total assets</b>	<b>13,181</b>	<b>117,627,486</b>	<b>9,654</b>	<b>93,457,056</b>
<b>Liabilities</b>				
Short-term bank loans	47,451	423,453,853	8,079	78,215,759
current portion of longterm				
bank Loan	5,000	44,620,000	13,094	126,763,014
bank Loan - Power Plant	1,489	13,286,600	1,191	11,532,898
Sales Advanced	24,341	217,223,128	55,888	541,052,959
Long-term bank loans				
bank Loan	45,000	401,580,000	45,183	437,411,783
bank Loan - Power Plant	-	-	1,489	14,413,668
<b>Total liabilities</b>	<b>123,281</b>	<b>1,100,163,581</b>	<b>124,924</b>	<b>1,209,390,081</b>
<b>Net Liabilities</b>	<b>110,100</b>	<b>982,536,095</b>	<b>115,270</b>	<b>1,115,933,025</b>

At balance sheet dates, the conversion rates used by the Company and its subsidiaries are as follows:

	2010	2009
	Rp	Rp
Foreign Currency		
US\$ 1	8,924	9,681