

Monday, 24 August 2020

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KEY HIGHLIGHTS

Update

Tunas Baru Lampung (TBLA IJ/BUY/Rp840.00/Target: Rp1,000.00)Page 2 Earnings growth of 27% yoy in 2021F, supported by plantation and biodiesel segments.

TRADERS' CORNER

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Perusahaan Gas Negara (PGAS IJ): Technical BUY

Bukit Asam (PTBA IJ): Technical BUY

REGIONAL MARKET

Market	Close	+/-	Chg (%)
MSCI Indonesia	6,079.8		-
MSCI Asia-Ex Japan	715.2	8.8	1.2
KLCI	1,577.1	1.7	0.1
FSSTI	2,528.5	0.6	0.0
SET	1,299.3	2.5	0.2
Hang Seng	25,113.8	322.5	1.3
Nikkei	22,920.3	39.7	0.2
Shanghai Comp	3,380.7	16.8	0.5
Dow Jones	27,930.3	190.6	0.7

Source: Bloomberg

INDONESIA STOCK EXCHANGE

	Levei	+/-	Ung (%)
Index	5,272.8	0.0	0.0
LQ-45	834.8	0.0	0.0
Value (US\$m)	542.8	0.0	0.0

FOREIGN TRADE IN IDX

Net (US\$m)	Buy	Sell	Total (%)
(22.1)	148.4	170.5	29.4

TOP VOLUME

Company	Price	Chg	Volume
	(Rp)	(%)	('000)
Global Mediacom	322	11.0	1,337,169
Media Nusantara	910	(2.7)	280,321
Bank Rakyat Indonesia	3,560	1.1	217,533
Perusahaan Gas Negara	1,305	4.8	206,135
Pakuwon Jati	412	1.5	204.957

TOP GAINERS

Company	Price	Chg	Volume
	(Rp)	(%)	('000)
Global Mediacom	322	11.0	1,337,169
Perusahaan Gas Negara	1,305	4.8	206,135
Delta Dunia	282	3.7	151,694
Bumi Serpong Damai	740	2.1	71,633
Energi Mega	51	2.0	10,758

TOP LOSERS

Company	Price	Chq	Volume
,	(Rp)	(%)	('000')
Humpuss	560	(6.7)	3
Citra Marga	890	(4.8)	843
Multi Bintang	9,350	(3.1)	239
Sinar Mas Multiartha	16,500	(2.9)	1
Media Nusantara	910	(2.7)	280,321

COMMODITY TREND

	21 Aug 20	Chg (%)
	Closing	1-day	1-mth
Forex (Rp/US\$)	14,748	(0.0)	0.7
Crude Oil NYMEX (US\$/bbl)	42.34	(0.6)	2.5
Coal Fut Newc (US\$/tonne)	49.80	(0.6)	n.a.
Nickel 3M LME	14,691	0.3	7.6
Tin 3M LME	17,570	0.0	(0.5)
Gold SPOT (US\$/oz)	1,935	0.2	2.3
CPO Fut Msia (MYR/tonne)	2,798	(1.2)	(3.2)

Source: Bloomberg, UOB Kay Hian



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COMPANY UPDATE

Tunas Baru Lampung (TBLA IJ)

Strong Contribution from Plantataion And Biodiesel Segments in 2021F

We expect TBLA earnings to grow by 27% yoy in 2021, underpinned by higher contribution from plantation and biodiesel segments. TBLA is also expanding its biodiesel segment in anticipation of the improving energy demand post pandemic. We expect TBLA's earnings to remain stable in 2H20 on the back of resilient earnings from both sugar and biodiesel segments, which would be able to partially offset slower demand for cooking oil in 2H20. Maintain BUY with target price of Rp1,000.

WHAT'S NEW

• Earnings growth of 27% yoy in 2021. Our earnings forecast for 2021F increased by 27% yoy underpinned by higher biodiesel blending and better earnings from the plantation segment in 2021F. We expect 11.3% production growth for both palm and sugar production in 2021F. However, the growth from palm-related business will be partially offset by weaker sugar margins since sugar selling price is likely to ease as demand normalises to pre-COVID-19 outbreak levels.

KEY ASSUMPTIONS

			Yoy	
	2020F	2021F	% chg	Remarks
Assumption				
CPO production growth (yoy % chg)	(13.8)	11.3	n.m	
Sugar production growth (yoy % chg)	1.4	11.3	n.m	
Biodiesel bending volume (kl)	381,890	418,664	9.6	In anticipation of improvement energy demand post pandemic.
CPO price(RM/tonne)	2,400	2,350	(2.1)	• •
Sugar selling prices (Rp/kg)	10,500	10,300	(2.0)	Demand starts to normalise in 2021F.
Source: UOB Kay Hian				

- Biodiesel segment continues to expand. Pertamina had allocated 341,890 kl (297k tonnes) of biodiesel production to TBLA for 2020. As at end-1H20, TBLA had delivered about 170k tonnes of biodiesel, which is more than half year's contracted volume despite any pandemic-related demand disruption. In addition, TBLA is building its second biodiesel plant (capacity of ~450k/p.a) in anticipation of improvement in energy demand post pandemic. This plant is expected to be completed by 1H21. Once completed, TBLA's annual production capacity will rise to 750k tonnes. We have also factored in higher contribution from the biodiesel segment for 2021 in anticipation of higher blending volume.
- Change in valuation method to SOTP valuation. Our current target price of Rp1,000 is based on SOTP valuation, where we have pegged the plantation segment to 7x 2021F PE and sugar segment at 5x 2021F PE.

KEY FINANCIALS

Year to 31 Dec (Rpb)	2018	2019	2020F	2021F	2022F
Net turnover	8,615	8,533	9,808	10,750	12,371
EBITDA	2,195	1,909	2,180	2,438	2,601
Operating profit	1,694	1,425	1,702	1,975	2,150
Net profit (rep./act.)	758	659	691	880	1,004
Net profit (adj.)	758	659	691	880	1,004
EPS (Rp)	14.2	12.3	12.9	16.5	18.8
PE (x)	58.2	66.9	63.8	50.1	43.9
P/B (x)	9.3	8.2	7.8	7.1	6.8
EV/EBITDA (x)	5.6	6.4	5.6	5.0	4.7
Dividend yield (n.a.)	n.a.	n.a.	n.a.	n.a.	n.a.
Net margin (%)	8.8	7.7	7.0	8.2	8.1
Net debt/(cash) to equity (%)	152.4	135.1	138.7	120.8	118.5
Interest cover (x)	3.3	2.8	2.9	3.0	3.2
ROE (%)	n.a.	13.0	12.5	14.8	15.8
Consensus net profit	-	-	771	952	1,337
UOBKH/Consensus (x)	-	-	0.90	0.92	0.75

Source: Tunas Baru Lampung, Bloomberg, UOB Kay Hian

BUY

(Maintained)

Share Price Rp825
Target Price Rp1,000
Upside +21.2%
(Previous TP: Rp810)

COMPANY DESCRIPTION

Full integrated palm oil producer and sugar producer

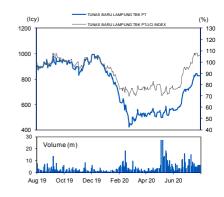
STOCK DATA

GICS sector Consumer Staples
Bloomberg ticker: TBLA IJ
Shares issued (m): 5,342.1
Market cap (Rpb): 4,407.2
Market cap (US\$m): 298.3
3-mth avg daily t'over (US\$m): 0.3

Price Performance (%)

52-week h	nigh/low	Rp9	95/Rp422	
1mth	3mth	6mth	1yr	YTD
14.6	52.8	13.0	(5.7)	(17.1)
Major Sh	nareholders		%	
Sungai Bu	ıdi			28.1
PT Budi D		27.18		
Dimension	nal Fund Advi		1.67	
FY20 NA\	//Share (Rp)			106
FY20 Net	Debt/Share (Rp)		1,471

PRICE CHART



Source: Bloomberg

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STOCK IMPACT

EARNINGS SENSITIVITY

(Rpb)		Wors	st (-10%)		В	ase		Best	(+10%)	
	Sugar	% chg	Biodiesel	% chg	Sugar	Biodiesel	Sugar	% chg	Biodiesel	% chg
Sales Volume (tonnes or kl)	251,712	(10)	376,798	(10)	279,680	418,664	307,648	10	460,530	10
Revenue	10,461	(3)	10,025	(7)	10	,750	11,038	3	11,186	4
Operating profit	1,910	(4)	1,508	(24)	1,	975	2,039	3	2,377	20
Net profit	801	(9)	521	(41)	3	380	929	6	1,190	35
Target Price (Rp/share)	900	(10)	650	(35)	1,	,000	1,130	13	1,490	49

Source: UOB Kay Hian

- Earnings sensitivity. We estimate that a 10% increase in biodiesel and sugar sales volumes in 2021F would result in net profit increasing by 13% and 49% respectively.
- 2H20 outlook:
 - Sugar segment remains stable in 2H20. The sugar segment contributed about 40% to the group's group profit in 2019. Sales volume had increased by 7.1% yoy on the back of strong demand as supply deficit continues to plague the market. We expect higher sugar selling prices to bring stability to TBLA's earnings in 2020. TBLA's current sugar selling price is higher than that set by the Indonesian government at Rp12,500/kg due to higher demand during COVID-19 pandemic. In addition, the lower imported raw sugar pricing will also benefit TBLA with better margin. As of Jul 20, TBLA was allocated 180k tonnes of raw sugar import quota.
 - Expect lower cooking oil demand in 2H20. Management expects sales volume of cooking oil to be lower in 2H20 with the absence of institutional demand and decrease in household demand for cooking oil as well.
- Capex guidance. TBLA has guided for capex of Rp800b, of which about Rp500b will be for maintenance purpose and the other Rp300b for the new biodiesel plant expansion which is expected to commence production in 1H21.

EARNINGS REVISION/RISK

- Transfer of coverage from previous analyst. We have changed our valuation method from PE valuation to SOTP valuation. Our new profit forecast are at Rp691b, Rp880b and Rp1.0t for 2020-22F respectively.
- Uncertainty of sugar import quota. Sugar import quota is allocated by the Indonesia government, which can be very uncertain. For example, TBLA did not get any allocation from the Indonesian government in 2015.
- **Net CPO buyers.** TBLA is a net CPO buyer as its own CPO production (~300,000 tonnes p.a.) is not enough for the production of cooking oil and biodiesel. Thus, higher CPO price may translate into narrower margins for its cooking oil segment. On the other hand, biodiesel margin is more secure with the fixed biodiesel conversion price, as CPO price is covered under the biodiesel conversion formula.

VALUATION/RECOMMENDATION

• **BUY** with a target price of Rp1,000. The target price is based on SOTP valuation where we pegged the plantation segment to 7x 2021F PE and sugar segment at 5x 2021F PE. based on its 5-year mean.

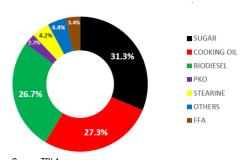
SHARE PRICE CATALYST

- · Higher-than-expected selling prices.
- Better-than-expected CPO and sugar production.

OPERATIONAL HIGHLIGHTS

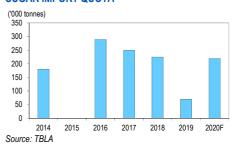
Production (tonnes)	1H19	1H20	Yoy % chg
Nucleus FFB	330,138	219,741	(33.4)
Plasma FFB	72,949	60,751	(16.7)
Third party FFB	276,349	177,662	(35.7)
CPO	138,018	96,778	(29.9)
PK	10,855	12,554	15.7
Sales volume (tonnes)			
PKO	19,275	15,100	(21.7)
Cooking Oil	106,348	148,864	`40.Ó
Biodiesel	134,262	172,339	28.4
Sugar	130,936	140,211	7.1
Source: TBLA, UOB Kay Hian	·		

REVENUE BREAKDOWN

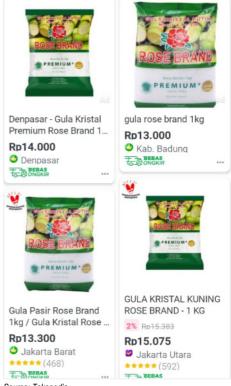


Source: TBLA

SUGAR IMPORT QUOTA



HIGHER SUGAR SELLING PRICE



Source: Tokopedia



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PROFIT & LOSS					BALANCE SHEET				
Year to 31 Dec (Rpb)	2019	2020F	2021F	2022F	Year to 31 Dec (Rpb)	2019	2020F	2021F	2022F
Net turnover	8,533	9,808	10,750	12,371	Fixed assets	10,508	10,280	10,116	9,965
EBITDA	1,909	2,180	2,438	2,601	Other LT assets	304	319	336	355
Deprec. & amort.	484	478	463	452	Cash/ST investment	401	476	1,309	1,618
EBIT	1,425	1,702	1,975	2,150	Other current assets	6,151	7,528	8,076	8,975
Total other non-operating income	(19)	(19)	(19)	(19)	Total assets	17,363	18,603	19,837	20,912
Net interest income/(expense)	(692)	(760)	(811)	(825)	ST debt	1,116	1,816	2,316	2,816
Pre-tax profit	905	923	1,145	1,307	Other current liabilities	2,911	3,142	3,312	3,604
Tax	(244)	(231)	(263)	(301)	LT debt	6,517	6,517	6,517	6,517
Minorities	(2)	(2)	(2)	(2)	Other LT liabilities	1,456	1,456	1,456	1,456
Net profit	659	691	880	1,004	Shareholders' equity	5,353	5,663	6,227	6,509
Net profit (adj.)	659	691	880	1,004	Minority interest	10	10	10	10
					Total liabilities & equity	17,363	18,603	19,837	20,912
CASH FLOW					KEY METRICS				
Year to 31 Dec (Rpb)	2019	2020F	2021F	2022F	Year to 31 Dec (%)	2019	2020F	2021F	2022F
Operating	1,125	512	1,726	1,389	Profitability				
Pre-tax profit	905	923	1,145	1,307	EBITDA margin	22.4	22.2	22.7	21.0
Tax	(244)	(231)	(263)	(301)	Pre-tax margin	10.6	9.4	10.6	10.6
Deprec. & amort.	484	478	463	452	Net margin	7.7	7.0	8.2	8.1
Working capital changes	357	(1,650)	(693)	(1,194)	ROA	3.9	3.8	4.6	4.9
Other operating cashflows	(377)	991	1,075	1,125	ROE	13.0	12.5	14.8	15.8
Investing	(1,365)	(894)	(1,094)	(1,244)					
Capex (growth)	(640)	(500)	(600)	(600)	Growth				
Capex (maintenance)	(731)	(400)	(500)	(650)	Turnover	(0.9)	14.9	9.6	15.1
Others	6	6	6	6	EBITDA	(13.0)	14.2	11.8	6.7
Financing	417	458	202	164	Pre-tax profit	(13.2)	2.0	24.0	14.2
Dividend payments	(134)	(207)	(264)	(301)	Net profit	(13.0)	4.8	27.4	14.2
Issue of shares	0	0	0	0	Net profit (adj.)	(13.0)	4.8	27.4	14.2
Proceeds from borrowings	1,227	1,500	1,500	1,500	EPS	(13.0)	4.8	27.4	14.2
Loan repayment	(642)	(800)	(1,000)	(1,000)					
Others/interest paid	(35)	(35)	(35)	(35)	Leverage				
Net cash inflow (outflow)	177	75	833	308	Debt to total capital	58.7	59.5	58.6	58.9
Beginning cash & cash equivalent	224	401	476	1,309	Debt to equity	142.6	147.2	141.8	143.4
Changes due to forex impact	0	0	0	0	Net debt/(cash) to equity	135.1	138.7	120.8	118.5
Ending cash & cash equivalent	401	476	1,309	1,618	Interest cover (x)	2.8	2.9	3.0	3.2

TRADERS' CORNER



Source: Amibroker



Source: Amibroker

Perusahaan Gas Negara (PGAS IJ)

Technical buy with 8,5% potential return

Resistance : Rp1,340, Rp1,400 Support : Rp1,275, Rp1,230

Stop Loss: Rp1,270

Share price closed with a strong gain and formed a long-body bullish candlestick. It also broke above its resistance level at Rp1,280, hence we expect the stock to challenge the resistance levels at Rp1,340 and Rp1,400. The RSI remains bullish while the MACD has just given out a golden cross signal. Buy at Rp1,290 and take profit at Rp1,400.

Approximate time frame: 2-4 weeks.

Our institutional research has a fundamental BUY and target price of Rp1,600.

Bukit Asam (PTBA IJ)

Technical buy with 5% potential return

Resistance : Rp2,140, Rp2,200 Support : Rp2,050, Rp1,990

Stop Loss: Rp2,050

Share price closed slightly higher and formed a bullish candlestick. We see potential for prices to challenge the resistance at Rp2,140 and Rp2,200. The RSI is sloping upwards and is now above its center line while the MACD remains bullish and in a golden cross signal. Buy at Rp2,100 and take profit at Rp2,200.

Approximate time frame: 2-4 weeks.

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